



Altona Hockey Club Inc.

Annual Report 2017

For the year ended 30 September 2017

Chairperson's Report

Prior to the commencement of the 2017 season the club successfully completed our most important facility development project of the last decade with the replacement of our synthetic surface. This project was the result of many years of planning by club administrators and great support by all club members. It's important to recognise and thank the Hobsons Bay City Council for their contribution to the project and assistance provided to our club to achieve our goals. It's important to realise that everything the club has done to make this project so successful needs to continue. We need to work out what our next priorities are for facility development and put plans in place to achieve those objectives. We need to continue to hold events such as the Annual Gala to raise funds for our projects and make available initiatives such as our ASF fund for members and friends of the Altona Hockey Club to contribute to our projects.

While we didn't achieve our normal level of success on field in 2017 in terms of premierships, there is still much to be proud of. Congratulations to our Under 18 team for winning our only premiership this year. This age group has proved to be very successful for us and we have managed to use this competition to keep many players involved in our sport and at our club who may otherwise have stopped playing hockey. We had a number of other teams play finals including our Premier League men. All teams represented the club with distinction. We continue to produce players who make representative teams at regional, state and national level. Our members also fill roles such as technical officer, team manager, coach and umpire at these events and tournaments as well. The amount of Altona Hockey Club people who represent us at higher levels is a source of great pride for us.

Looking forward it will be the requirements of the LEC (League Entry Criteria) that drive many of the club's decisions. While it is important for us to have one eye on the LEC, it's just as important that we don't allow ourselves to lose sight of the values that make our club so great. The values of fairness and equality and having a club that supports all members regardless of their age, gender or playing standard. Our club has always been for all members from the youngest junior through to our oldest master's player. It's a foundation that our club has been built on.

Initiatives such as the LEC will increase the effort required to maintain our standing in hockey. It's abundantly clear that we need more people volunteering their time to allow us to keep growing our club. The immediate area of focus needs to be junior recruitment and junior development. We need to grow our junior numbers through our schools programs and Hook In2 Hockey program. I encourage all members to consider how they can support the club with our aim to increase junior players and teams and contact any Board member to discuss your involvement.

It's been a privilege to be the Chairman of the Altona Hockey Club in 2017. I appreciate the support given to myself and the rest of the Board by all our members and supporters.

Thank you and Go A's

David Burns

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The 2017 Board

Overview

The Altona Hockey Club Board of Management is elected in accordance with the Constitution to control and manage the club in the best interests of our members. The Board may consist of between five and ten members. For 2017 we had 10 elected members serving on the Board and representing a cross-section of our total membership.

The Board meets monthly throughout the calendar year. Interested persons, including club members are welcome to attend Board meetings as observers in all matters of a non-confidential nature.

Board membership is for a term of two years, within which time Board members undertake an office bearer position or management of a portfolio. Given the size and nature of our club, all Board members are expected to take a 'hands on' approach to club management. However, the success of each portfolio is still heavily reliant on the existence of sub-committees or less formal working groups outside of the Board to assist in operational and administrative activities.

December/January is often the busiest time for the Board as preparations for the following winter season commence.

Board Portfolios

Club officers and portfolio allocations for 2016 were as follows:

David Burns	Club Chairman; Hockey Victoria delegate
Tracey Drake	Club Treasurer
Kerrie Myyrylainen	Club Secretary; Sponsorship
Angela Baugh	Facilities Manager
Ian Bartlett	Public Officer ; Bar, Kitchen & Uniforms; Hockey Operations – Admin
Merryn Brennan	Hockey Operations (Senior)
Ben Guy	Hockey Operations (Junior)
Stephen Ritchie	LEC Co-Ordinator, Media & Communications; assistant to all portfolios
Liv Rog	Revenue Sub-Committee, Inclusion Ambassador
Alex Tyrrell	Digital Media

Board Meeting Attendance

BOARD MEETING ATTENDANCE - 2017		
NAME	AVAILABLE MEETINGS	MEETINGS ATTENDED
David Burns	12	10
Merryn Brennan	12	11
Steven Ritchie	12	11
Alex Tyrrell	12	10
Ian Bartlett	12	4
Angela Baugh	12	8
Kerrie Myrylainen	12	9
Tracey Drake	12	8
Ben Guy*	7	7
Liv Rog*	8	6
*Resigned during tenure		

Membership Summary

Member Type	2016			2017		
	Male	Female	Total	Male	Female	Total
Junior - Hin2H	14	11	25	20	9	29
Junior - Under 8/Intra-club	11	3	14	12	8	20
Junior - Under 10	15	8	23	11	11	22
Junior - Under 12	25	16	41	20	14	34
Junior - Under 14	28	6	34	21	3	24
Junior - Under 16	24	25	49	21	16	37
Junior - Under 18	14	3	17	22	7	29
Subtotal	131	72	203	127	68	195
Senior	69	56	125	72	70	142
Masters	31	19	50	21	6	27
Subtotal	100	75	175	93	76	169
Junior Parent		1	1			
HV Supporter	22	36	58			
Social Seagull				12	17	29
Coterie Members	2	1	3	15	3	18
Life Members	12	4	16	12	4	16
Subtotal	36	42	78	39	24	63
TOTAL	267	189	456	259	168	427

Note: Totals refer to financial members only.

Winter Team Summary

Winter Teams	2015				2016			
	Male	Female	Mixed	Total	Male	Female	Mixed	Total
Junior - Under 10			1	1			1	1
Junior - Under 12			2	2			3	3
Junior - Under 14		1	1	2			2	2
Junior - Under 16		2	2	4		2	2	4
Junior - Under 18			1	1			1	1
Senior	5	5		10	5	5		10
Masters	2	1		3	2	1		3
TOTAL	7	9	7	23	7	8	9	24

Portfolio Reports

Hockey Operations

Merryn Brennan

Season 2017 saw Altona Hockey Club field 5 Senior Men's teams, 5 Senior Woman's teams and 3 Masters teams.

Special thanks must go to Ian Bartlett who provides our club with continued hours of work helping me in this area of on field operations. It's a difficult task finding coaches, umpires, managers and enough ground time that is fair for everyone.

Thanks to Bones and also Shannon Healand who took training on the Wednesday / Thursday nights for the Pennant and Metro teams, this was an enormous help to the Club

Our Senior Coaching Staff continue to amaze me with their work ethic. The endless amount of hours they put in with our Premier League Squads is above and beyond amazing. I'm sure success is just around the corner. So to Greg, Ben and your support staff, Thank you for your amazing efforts during 2017.

Last but not least, it takes many, many hours of unpaid work to get our teams on the pitch. This is the last year for me as Operations Manager and as a past player and Parent of current players, I am indebted to past and current Board members for their hours of honest contribution to this club. I look forward to seeing new faces with large amounts of Blue and Gold enthusiasm taking our Club to greatness.

League Entry Criteria

Stephen Ritchie

The League Entry Criteria (LEC) is a set of guidelines developed by Hockey Victoria (HV) that clubs must meet in order to participate in the HV Premier League competition. The LEC is designed to engage Victorian clubs in the HV strategy of growing the game, by setting minimum numbers of participants and teams – particularly in juniors. The LEC also sets minimum standards for a range of criteria such as; accredited umpires and coaches, governance standards and policy requirements.

The AHC board has proactively engaged with HV over the past few years regarding the LEC and we are supportive of the direction that the LEC is heading. However, as a club with two existing premier league teams, the LEC poses a risk to the AHC as non-compliance with the guidelines could see one or both of our premier league teams become ineligible to compete in the highest grade.

For a club like ours with a relatively stable, small membership base (compared to other Melbourne clubs) who competes in premier league, the requirements laid out in the LEC mean we need to make some fundamental changes to the way we operate. In particular, we need specific strategies to grow our junior numbers at the entry/beginner level that considers the impacts to the wider club as those increasing numbers flow through the junior grades and onto seniors. This has been a primary focus of the board over the past 18-24 months.

The LEC came into effect for the AHC in 2017 with a full assessment against the on-field and off-field criteria to determine our eligibility to compete in Premier League for the 2018 season. Submissions were due in September and thanks to the hard work of many around the club we were in a position to submit our application slightly ahead of time. HV have not yet provided formal responses to clubs however unofficially we are aware that our submission was successful and we have ensured our positions in premier league men's and women's for season 2018.

Our successful work to date does not guarantee our premier league status ongoing and the LEC requirements will continue to escalate over the coming years. The most significant risk for our club is the need to expand our juniors, as we are currently well below the long term target for registered Hook In 2 Hockey and U10 players.

Some significant pieces of work are already underway to address the challenges presented by the LEC, including:

- Re-establishment of the Junior Sub-Committee and a renewed focus on the AHC junior club
- Establishment of the Point Cook Hockey Centre (a program run by the AHC to introduce hockey to kids in Point Cook)
- Support with HV credentialing fees for AHC umpires and coaches seeking formal accreditation

I would like to take this opportunity to thank everyone at the club who has assisted through administration, coaching, umpiring, officiating and volunteering that contributed to our success with regards to the LEC to date. We will need more support from within the club to ensure that we continue to meet the increasing LEC requirements, so please consider where you may be able to assist or contact a board member to discuss. This will be an ongoing challenge for us as a club in the coming years but we are off to a fantastic start.

Juniors

Teams & Results

TEAMS	PLAYERS	WIN/LOSS/DRAW	LADDER POS	FINALS
HOOK IN2 HOCKEY	54			
INTRACLUB BOYS	13			
INTRACLUB GIRLS	13			
U/10 BOYS	10	10 / 4 / 0	3	(No finals)
U/10 GIRLS	10	10 / 3 / 1	2	(No finals)
U/12 NW DISTRICT	13	6 / 3 / 3	3	RUNNERS-UP
U/12 GIRLS PENNANT	12	6 / 6 / 1	7	
U/12 SHIELD NW	11	3 / 10 / 1	7	
U/14 NW DISTRICT	13	7 / 5 / 0	2	RUNNERS-UP
U/14 SHIELD NW	13	8 / 5 / 1	3	SEMI FINALIST
U/16 GIRLS PENNANT	14	5 / 6 / 2	6	
U/16 NW DISTRICT	13	5 / 4 / 3	6	
U/16 SHIELD NW	11	9 / 2 / 1	2	SEMI FINALIST
U/18 NW GOLD	12	9 / 1 / 2	2	PRELIM FINALIST
U/18 NW BLUE	14	12 / 0 / 1	1	PREMIERS
TOTALS	226			6/10 TEAMS IN FINALS

Representation

Congratulations to those Altona players who represented the Club at higher levels.

There were 16 Altona players selected in State Teams and 35 Altona players selected in Zone Teams - a fantastic achievement by all

Junior Sub Committee

2016 saw the establishment of a Junior Sub Committee. The focus of the Committee is to assist in the running of the Junior section, and improve in areas such as participation, coach and umpire development, social and media opportunities, etc.

Members for 2017 were: Ben Guy, Karen Symons, Linda Samson, Tiff Bartlett, Veronica Campello, Joanne Harvey, Dellice Hoban, Andy Roberts and Neil Stiefel.

This year saw the move towards a more structured committee with great strides being made in most areas.

Revenue Portfolio Season 2017

Revenue raised for the year \$953.75.

We held several social fund raising events over the year with mainly good results. Our goal for the year was to be able to hold social events for the junior members without having to use any funds from the club. We managed this superbly.

With the help of Sandy Guest and Liv Rog we managed to secure a grant from Vic Health which was used to purchase new banners, portable goals, sticks, balls and coloured bibs for the junior members as well as hi-vis waterproof jackets for the ball boys and girls.

Out of 226 members we have only a small number who still owe fees.

Junior Social Events

The Junior Committee ran 3 junior social events in 2017, not including the "Season Launch" and Junior presentation evenings:

1. Movie night:

The night was well organised, along with the two movies, Moana and Rogue One.

There were a number of competitions arranged with many donated prizes.

Unfortunately, only a small number of kids attended. The kids who did attend had a fun night but the event was not a success due to the small turnout. The night made a loss of \$59.

2. Family fun day:

The day was a great success with good attendance from juniors and their parents starting from around 10.30am and finishing around 5pm.

Throughout the day there were always good numbers of kids and parents to participate and volunteer. Activities included a jumping castle, sumo suits, raffles, face painting, chocolate bar coin toss, duct taping coaches to the wall, and a pool competition.

The day made a profit of \$877.50.

3. Ipod shuffle / disco night:

This event was well attended and the kids were enthusiastic in all the activities and competitions.

The decoration of the clubroom with disco lighting and mirrors helped create a good atmosphere.

There was a good variety of food on offer and consumed, and many prizes available for the various competitions and a treasure hunt on the pitch.

DJ Heath did a great job and the dancing was still going strong right till the end of the night.

The night made a profit of \$75.

Thanks to all the junior committee for their efforts in organising, setting-up and running these events, and to the parents who assisted on the days.

Recruitment Portfolio

This area is extremely important to the long term viability of the Club.

Hook in2 Hockey programs were run in Point Cook in Term 4 2016, and Altona in Term 1 2017.

A total of 56 new hockey players registered across the 2 programs.

An Intraclub competition, the next step for these new players, was offered on Sunday mornings throughout the season. There were 26 participants in this program.

While numbers were improved from 2016, there is still a need to further improve and consolidate in this area.

Thankyous

Coaches: Thank you for all the time, effort, expertise and patience displayed over the season. Developing the skills and teamwork of players from U8 to U18 is a challenge, and your dedication is much appreciated.

Team managers: Many thanks for all of your hard work in coordinating the teams. Having someone to organise the team book, equipment and rosters leaves the coaches free to coach.

Umpires: Thank you to all who covered our commitments, from junior developing umpires, to senior players and parents.

Parents: You all assist in some way. Whether it be driving children to training and games, taking a turn in the canteen or oranges/lollies roster, assisting with fundraising or attending social events – your support is greatly appreciated.

Intra Club: Sarah Haslam, Ben Guy, Karen Symons & junior umpires

Western Wildcats Delegate: Simone Otterbach

Ball Kids: Neil Stiefel and all junior players who volunteered

Bar, Canteen and Uniforms

Ian Bartlett

Di Jakobi took on the role of managing the canteen during the season and was supported by various people throughout.

The role includes setting up and closing up the canteen for junior and senior games, staffing the canteen and maintaining a clean and healthy environment. My thanks to Di for the many hours spent in fulfilling this role.

Thanks to all the people who took time out to help with the manning of the bar and canteen throughout the year.

The Club continues to provide an important service to members and visitors and does it with friendly service

Facilities and Maintenance

Angela Baugh

Finally this year we were able to get an outside drinking tap placed at the club, this was placed after further negotiations with council.

The base of the Tech bench was replaced, a big thank you to club members for facilitating this.

Continued ongoing maintenance projects during the season have been:-

- Removal of graffiti;
- Removal and cleaning out of superfluous items; and
- Ongoing ground maintenance.
- Review and replacement of First Aid items.

We would hope prior to the coming season to get a few smaller maintenance jobs done within the pavilion but as always expertise is required so we would very much appreciate any donation of time from skilled persons able to assist.

This year we didn't have the formal pre-season working bee as it seemed to be just the same small group of people turning up in order to get jobs done, so the items that were required have just been done through the season as required.

Pre-season cleaning was done by individuals within the club including steam cleaning of the carpeted area within the club rooms, cleaning and re-organising of the kitchen and bar area.

Sponsorship

Kerrie Myyrylainen

Altona Hockey club is fortunate to have the support of a number of sponsors including local businesses. All of our sponsors are important to the club and provide many benefits to the members. We would like to thank the following companies:

Burbank Homes – Major Sponsor

to be associated with a multi award winning company including the 2012 Hobsons Bay Business Excellence Awards - Business of the Year.

Gold Sponsors:-

Barlow McEwan Tribe Real Estate
Circle Health
Burlin Electrical
Altona Sports Club – (Junior Sponsorship)

Silver Sponsors:-

Revive Physiotherapy

Bronze Sponsors:-

Taco Bill
Transcorp Australia

Player Sponsor:-

Beth Samson – Transcorp Australia
Tyson Priddle – TP Consulting

Junior Development:-

Altona RSL
Altona Lions Club

Future

The plan is not only keep our current Sponsors but to also approach other local businesses in the new year for additional sponsorship and promotion of our club. Sourcing sponsors is a team effort, if you are aware of any potential club sponsors or you are a small business owner yourself and would like to support our club, please email us at enquiries@altonahc.org.au.

Website and e-media

Alex Tyrrell

We are continuing to evolve our communications at the AHC, while adding different methods of engaging with our members and the community. 2017 was a year of consolidation of platforms and forms of engagement, meaning that we continued on the same communications path as 2016, using our weekly junior and whole club newsletter to spread vital information and social media to celebrate our club members and promote upcoming events.

We have had some media engagement throughout the year with local newspapers, but we can definitely improve in this area to raise the profile of our club.

Continual changes to social media means we have again opted to spend money to boost posts that will see a return for the club - i.e events with ticket sales, fundraising etc - however, the greatest success has been celebrating the great things club members have done on and off the pitch.

We also have a number of vibrant private online communities - mainly on Facebook - which allow for the sharing of information within teams, squads and volunteers, while also boosting engagements in these squads. The challenge is to translate that engagement to the whole club.

2018 provides us with a greater opportunity to raise the profile of the club, and also a greater challenge in communicating with all of our members in a meaningful way.

Social Functions

Alex Tyrrell

2017 saw another full calendar of events at the AHC. Premier League Home Game BBQ's were a great feature, as well as the Junior Family Fun Day.

Bronte Kerley did an incredible job driving the functions this year, with great help from Taylah Brennan and supported by the Premier League squads who did a great job behind the bar and supporting the functions, including Josh Horton and Harry Dolenc hosting the very successful Bingo Night. The junior sub-committee led early in the by Ben Guy also did a fantastic job adding a new event to the calendar with the very successful Family Fun Day.

Functions in 2017 included: the Season Opener, Junior Movie Night, Around the World, Trivia Night, Retirement Bingo, Family Fun Day, Live Streaming at the AHC and the Season Finale, to go with the Presentation Night, and the HV Women's Round, Men's Round and Fair, Go! Sport Round which we again supported and the upcoming \$5,000 Draw.

Overall the attendance of functions has been trending down over the past couple of years, and this continued in 2017, however, the functions this year were a lot of fun for all involved. This allows for opportunities in 2018 to involve the whole club in a more inclusive way and find out what our membership wants to attend at the AHC.

Coaches Reports

Men's Premier League

Ben Newell

This season saw great improvement from the PL squad which saw us returning to the finals after a 3 year absence. The squad played with a greater consistency and maturity this year that comes with experience; this enabled us to win several close games as well as winning games where we trailed at half time. This helped us to realise our goal of top 4 and securing the double chance in finals. We didn't have the result we wanted in the Preliminary Final however the players will be better for the experience.

We had 22 players play PL this year, 15 of them aged 21 or under which is very promising for the years ahead. We had 3 players make their PL debut which follows on from the 8 players we had last season.

2017 saw some great achievements from the squad including:

- Andrew Scanlon was equal leading competition goal scorer.
- Tyson Priddle playing his 300th game.
- Harry Dolenc and Andrew Scanlon joint Best and Fairest
- Jyah Johnson named in the emerging Vikings squad and Andrew Scanlon part of the victorious Vikings team.

I'd like to thank Kellie Roadley for her continued support this season. Kellie has been fantastic for the team for many years and the players and coaches appreciate all her hard work.

Thanks to Steven McDonald and Callum Mudford for their hard work coaching the PLR squad and for all the assistance they gave me throughout the year. The work they've put in to developing the team has seen them improve dramatically this season and they were unfortunate to just miss finals.

I'm very lucky to have a great leadership group. All the hard work that Harry, Stevie and Guesty do to ensure the team maintain their standards and team culture have gone a long way to creating the development within the team.

Lastly, thanks to Matthew Guest for stepping into the Assistant Coaches role. Matthew suffered as season ending injury in round 4 but saw an opportunity to help the team out from the side-line. His experience and hockey knowledge were a great help for the players.

Women's Premier League

Greg Drake

After making significant strides forward in 2016, the aim of 2017 was to continue to improve with a view to making finals for the first time since 2006.

A number of factors would make this difficult to achieve including:

- Preseason training without a home pitch
- Approximately 30% of our 2016 WPL & WPLR squad not returning to play in 2017 (for varying reasons)
- Myself being away for much of pre-season (at Hockey India League).

Despite the challenges, we were able to celebrate a number of highlights this season including:

- Ashleigh Brooker, Riley Breen, Leah Polacsek and Rachel van der Ploeg all playing their first WPL matches
- Our first win in Rd12 (having had 5 draws prior to that)
- Our group being incredibly resilient and continuing to enjoy ourselves throughout.

A post-season review has seen a number of initiatives in the process of implementation for 2018 in our aim to make finals in WPL:

- A restructure of our WPL & WPLR squad
- Implementation of an 'emerging talent' group to fast track future WPL players
- Implementation of a leadership group of eight players to drive the agenda rather than being coach led.

I'm extremely thankful to the support team of Donna Kennedy, Chantelle Polacsek, Caroline Brooker, Ross Schubach, Josh Young, and Justine Cooke for their commitment to our women's program.

I'd also like to thank the AHC Board for their continued support. We are very lucky to have such a high functioning team of people directing our club.

I look forward to the challenge of 2018. See you next year.

Appendix 1 – Awards

Junior Awards

AGE GROUP	TROPHY 1	TROPHY 2	TROPHY 3	STEPH GRACIE AWARD
UNDER 18 NW	Best & Fairest	Most Consistent	Coaches award	
BLUE	Joe Roberts	Tyson Hickey	Olivia Coverdale	Darcy Hoban
UNDER 18 NW	Best & Fairest	Runner Up	Coaches award	
GOLD	Mitchell Burns	Riley Faulkner	Fleur Berryman	Jarryd Otterbach
UNDER 16 Mixed Shield	Best & Fairest Cooper Burns	Runner Up Connar Otterbach	Coaches Award Nicholas Myyrylainen	Maxim Warby
UNDER 16 NW	Best & Fairest Peter Pitliangas	Best & Fairest Josh Jinu	Coaches award Lachlan King	George Pitliangas
UNDER 16 Girls Pennant	Most Valuable Player Leah Polacsek	Most improved Shreya Lodhiya	Coaches award Jazmine Smith	Chloe Clowes
UNDER 14 Mixed Shield	Best & Fairest Nye Roberts	Runner Up Claudia Beamish	Most improved Sebastian McGrath	Piper Willems
UNDER 14 NW	Best & Fairest Gus Orange (M)	Runner Up Flynn Magill (M)	Coaches award Finley Hoxley	Calvin Lam
UNDER 12 Mixed Shield	Best & Fairest Jacob Yacono	Runner Up Levi Orkin (M)	Most Improved Lachland Green	Fletcher Guy
UNDER 12 NW	Most determined Tyler Stormonth	Most consistent Odile Roberts (F)	Most improved Brock Buttler (M)	Tyson Kleive
UNDER 12 Girls Pennant	Best & Fairest Kate Lavers	Runner Up Delaney Calder	Coaches award Summer Catto	Annabella Orange

JUNIOR SPORTSPERSON AWARD

Sarah Haslam
Nathan McDonald

Senior Awards

Grade	Best & Fairest	Runner-Up
Men's		
Premier League	Harry Dolenc Andrew Scanlon	Steve Campbell Josh Horton
Premier League Reserves	Josh Pace	Jacob Patterson
Pennant A	Lachlan Russell	David Howell
Pennant E	Nye Roberts	Scott Prentice
Metro B NW	Maxim Warby	Nicholas Myrylainen
Masters 45+ B NW	Stephen Ferry	David Stiles
Women's		
Premier League	Danielle Schubach	Bronte Kerley
Premier League Reserves	Leah Polacsek	Sarah Haslam
Pennant A	Debbie Greenham	Megan Newton
Pennant D	Rebecca Goodwin	Leanne Ivory
Metro B NW	Theresa Corfield	Tash Sanfilippo

Club Awards

Award	Recipient
Burbank Player of the Year Award	Nye Roberts
Most Improved – MPL Squad	Lachlan Arneil
Most Improved – WPL Squad	Ashley Brooker
Best Clubperson U/21	Jacob Patterson
Cyril Turner Memorial Award	Andrew Scanlon

Appendix 2 – Results & Officials

Results

Grade	Home & Away	Finals
Men's		
Premier League	4 th	
Premier League Reserves	9 th	
Pennant A	9 th	
Pennant E	5 th	
Metro B North West	2 nd	Semi final
Masters 35+ B NW	6 th	
Masters 45+ B NW	7 th	
Women's		
Premier League	12 th	
Premier League Reserves	13 th	
Pennant A	10 th	
Pennant D	6 th	
Metro B North West	4 th	Runners up
Masters 35+ B NW	10 th	

Coaches, Managers & Captains

Grade	Coaches	Manager	Captain/s
Men's			
Premier League	Ben Newell Matthew Guest	Kellie Roadley	
Premier League Reserves	Steve McDonald Callum Mudford	Karl Otterbach	
Pennant A	Ian Bartlett		
Pennant E	Ian Bartlett		
Metro B North West		Mary Bergman	
Masters 35+ B NW			
Masters 45+ B NW		Peter Kennedy	
Women's			
Premier League	Greg Drake Josh Young	Donna Kennedy	Danielle Schubach
Premier League Reserves	Caroline Brooker Ross Schubach		
Pennant A	Shannan Healand Taylah Brennan		
Pennant D	Katrina Matthews Cameron James		
Metro B North West	Tash Sanfilippo	Barry Briggs	
Masters 35+ B NW	Anne Weston	Barry Briggs	

Appendix 3 – State & Zone Representatives

2017 SENIOR TEAMS

2017 AUSTRALIAN REPS

Australian Junior Squad – Andrew Scanlon

Sultan of Johor Cup Team – Andrew Scanlon

Australian Country Teams – Cale Rout, Zaige Porra

Australian Masters – Peter Byrne

2017 VICTORIAN REPS

Under 21 – Andrew Scanlon, Jyah Johnson (Train on)

Victorian Vipers - Danielle Schubach, Greg Drake (Tech Support)

Victorian Vikings – Andrew Scanlon

Premier League All Star Team – Danielle Schubach, Andrew Scanlon

Premier League Leading Goalscorer – Andrew Scanlon

Emerging Vipers & Vikings – Jyah Johnson,

Masters – Peter Byrne, Tim Pugh

Victoria Country – Cale Rout

Under 21 Indoor – Jess Brennan, Ellen Polacsek

Indoor Coach – Jess Brennan

2017 JUNIOR TEAMS

2017 VICTORIAN REPS

Under 12 – Harry Bradbury

Under 13 – Jamie van der Ploeg, Harry Bradbury

Under 15 – Cooper Burns, Nye Roberts, Claudia Beamish, Leah Polacsek

Under 16 – Riley Breen, Cooper Burns, Connar Otterbach

Under 18 – Matthew Barnett, Simone Otterbach (Team Manager)

Umpires – Tim Sheahan, Ellen Polacsek

Under 13 Indoor – Claudia Beamish, Harry Bradbury, Corey O’Neil

Under 15 Indoor – Elizabeth Howell, Jamie Beamish, Cooper Burns, Connar Otterbach,

Under 18 Indoor – Caitlin Arneil, Ellen Polacsek, Jyah Johnson, Heath McDonald

JUNIOR STATE CHAMPIONSHIPS

ZONE REPS - (Western Metro Wildcats)

Under 13 – Olivia Anderson, Amelia McKellar, Mickayla Norman, Piper Willems, Harry Bradbury, Riely Kenny, Thomas Kruger, Jamie van der Ploeg

Under 15 – Claudia Beamish, Riley Bowe, Cooper Burns, Brock Draper, Nicholas Myrylainen, Corey O’Neil, Nye Roberts, Maxim Warby,

Under 17 – Ashleigh Brooker, Mackenzie Bowe, Riley Breen, Caelli Del Grosso, Elizabeth Howell, Sophie Martin, Rachel van der Ploeg, Lani Wright, Lachlan Arneil, Jamie Beamish, James Bergman, Oliver Burgess, Mitchell Burns, Naish McDonald, Connar Otterbach, Zaige Porra, Joe Roberts

Coaches – Jess Brennan, Kieran Symons, Tim Symons, Jarryd Otterbach, Thomas Myrylainen, Graham Norman, Josh Pace, Sarah Furian

Umpires – Ellen Polacsek, Nathan McDonald

Altona Hockey Club Inc.

Financial Report 2017

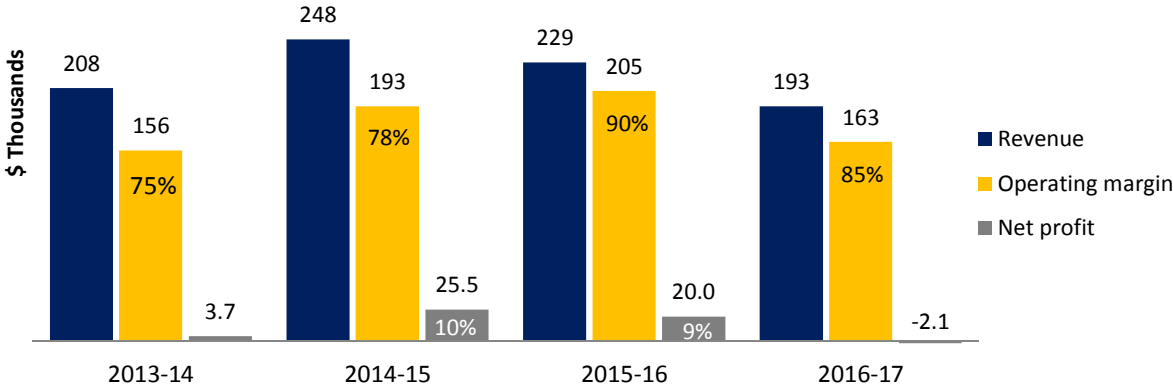
For the year ended 30 September 2017



Overview

2016-17 was a mixed year for AHC. Good financial performance in previous years enabled us to fund our pitch replacement at the beginning of the season, with funds left over for further minor works projects. However, lower than expected fundraising profits and an extraordinarily high percentage of outstanding membership fees means that we posted a small loss this year (as shown below).

Revenue and profit summary 2014 - 2017



Financial Position (Balance Sheet)

Our sinking fund reserves decreased by \$150,000 this year to fund pitch replacement, leaving \$70,000 for other projects. We also have sufficient cash on hand (\$51,886) to contribute a portion to our savings account in early 2018.

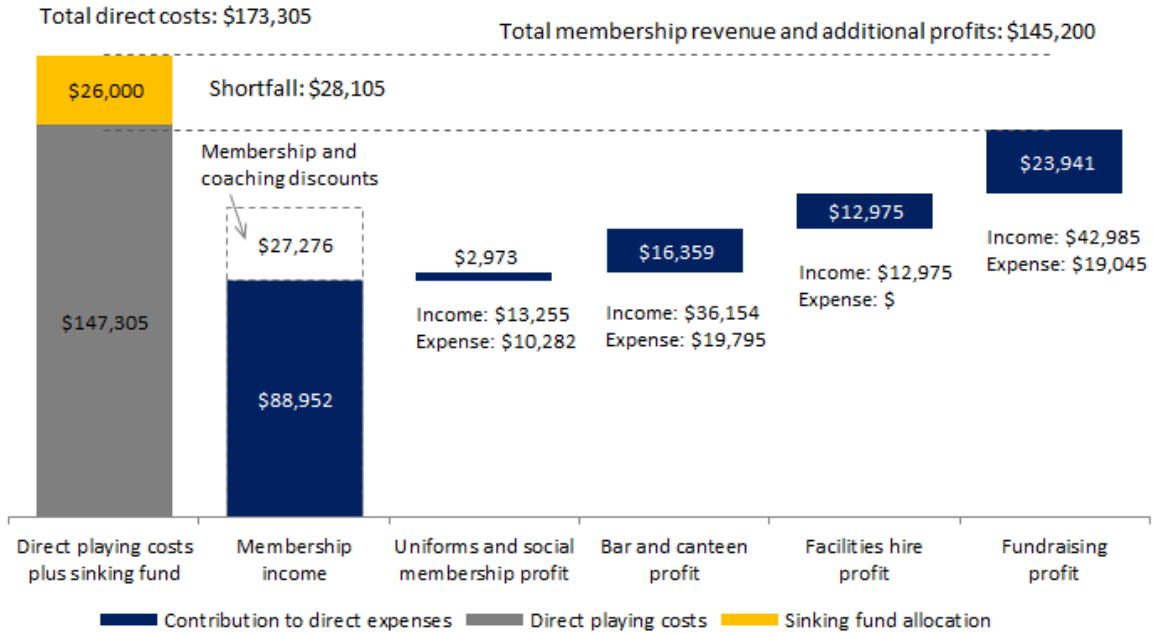
Income Summary (Profit and Loss)

This year we realised a **net loss of \$2,105** after interest and depreciation. This is less than budgeted for the financial year, largely due to outstanding membership fees and a general decline in all revenue.

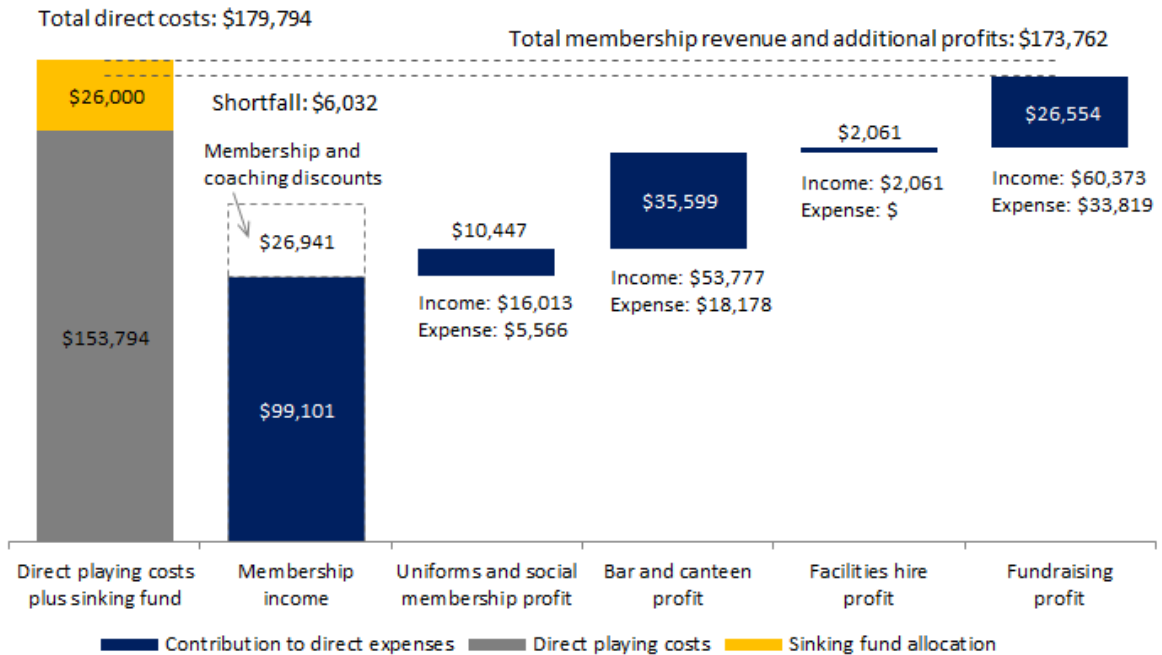
Our current versus previous years’ performance is illustrated below. These charts indicate the relative contributions of our key revenue generating activities (uniforms and social memberships, bar and canteen, facilities hire and fundraising and sponsorship) towards the direct costs associated with hockey at AHC.

Direct costs, indicated by the grey columns in the charts below, include all competition fees, coaching and playing expenses, facilities costs (including depreciation), basic administration costs (e.g. phone, internet, stationery), finance charges and insurances. Our total operating costs are higher than this figure, once the costs of our income generating activities are added in (e.g. cost of sales and fundraising outlays).

Current year performance 2016-17



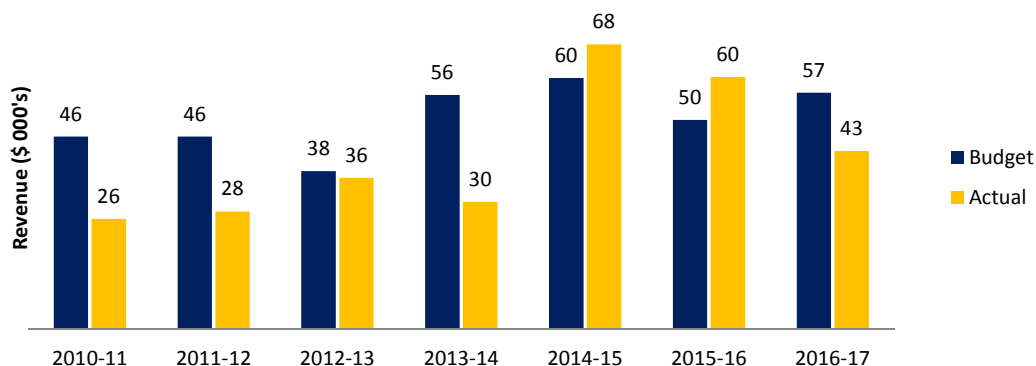
Previous year performance 2015-16



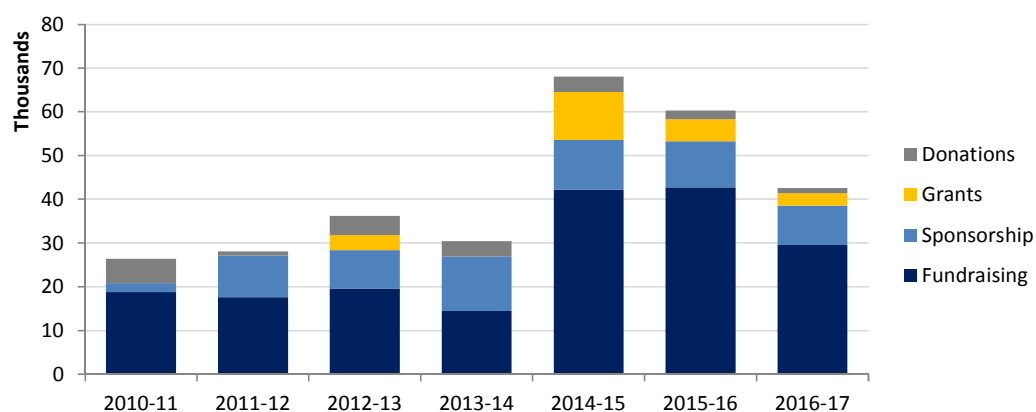
Fundraising Summary

Our fundraising results for 2016-17 were down again on the previous two years, primarily because we did not run a \$2,000 draw or pie drive (additional grant funding in 2014-15 accounted for the exceptional result in that year).

Budget vs actual fundraising revenue 2010 - 2017



Fundraising revenue detail 2010 - 2017



Our 2016-17 fundraising efforts are outlined in the table below. This list does not include sponsorship, grants or donations, which totalled \$13,000.

2016-17 Fundraiser	Revenue	Outlays	Profit
Bunnings BBQs 2016/17	\$2,627		\$2,627
People's Choice 2016/17	\$796		\$796
Fair Go bake sale	\$215		\$215
Aluminium cans	\$90		\$90
Subtotal (ex GST)	\$3,728	\$0	\$3,728
2016-17 Function	Revenue	Outlays	Profit
Fundraising gala 2016	\$21,385	\$5,821	\$15,565
Family fun day	\$1,899	\$786	\$1,113
Bingo night	\$964		\$964
Trivia night	\$754	\$119	\$636
Around the world	\$651	\$137	\$514
Junior iPod shuffle 2017	\$160		\$160
Subtotal (ex GST)	\$25,814	\$6,863	\$18,952
TOTAL (ex GST)	\$29,542	\$6,863	\$22,680

Membership Fees

Outstanding fees for the 2017 season represent approximately 20% of total membership revenue. This is the highest outstanding amount we have had in a number of years and is a key factor in our overall loss for 2017.

2016 Membership Fees	
Outstanding at 30 th Sep 2016	- \$6,938 (15% junior, 85% senior)
Total recovered in 2017	\$2,711 (39%)
Total still to be recovered in 2018	- \$4,227

2017 Membership Fees	
Outstanding at 30 th Sep 2017	- \$19,327* (12.5% junior, 87.5% senior)
Percentage fees collected at 30 th Sep 2017	80%

*To date, almost \$3,000 has been recovered.

Financial statements

Based on total revenue of \$192,892 in 2016-17, AHC is classified as a tier one incorporated association under the *Associations Incorporation Reform Act 2012* (the Act). Tier one associations do not need to have their financial statements externally reviewed or audited.

In accordance with the Act, I hereby present to the membership the financial statements which give a true and fair view of the financial performance and position of the Altona Hockey Club Incorporated for 2016-17.

Tracey Drake
Treasurer
Altona Hockey Club

Altona Hockey Club Inc

BALANCE SHEET

As of September 30, 2017

	TOTAL	
	AS OF SEP 30, 2017	AS OF SEP 30, 2016 (PY)
ASSETS		
Current Assets		
Accounts receivable		
Accounts Receivable (A/R)	-480.00	-675.00
Total Accounts receivable	A\$ -480.00	A\$ -675.00
BankWest Investment A/C	40,811.45	178,381.74
Bendigo General A/C	51,886.74	54,128.23
Cash on hand (float)	2,315.40	5,263.60
Undeposited funds	219.00	639.00
Total Current Assets	A\$94,752.59	A\$237,737.57
Long-term assets		
Accumulated depreciation	-174,489.88	-171,983.89
Equipment	25,357.76	32,848.42
Ground and buildings	243,570.08	243,570.06
Total long-term assets	94,437.96	104,434.59
Total Assets	A\$189,190.55	A\$342,172.16
LIABILITIES AND SHAREHOLDER'S EQUITY		
Current liabilities:		
Accounts payable		
Accounts Payable (A/P)	0.00	0.00
Total Accounts payable	A\$0.00	A\$0.00
BAS Liabilities Payable	3,665.87	4,542.58
BAS Suspense	-54.91	-54.91
Total current liabilities	A\$3,610.96	A\$4,487.67
Shareholders' equity:		
Net Income	-2,104.90	19,965.72
Opening Balance Equity	82,354.76	82,354.76
Reserve - Ground Replacement	70,000.00	194,000.00
Retained Earnings	35,329.73	41,364.01
Total shareholders' equity	A\$185,579.59	A\$337,684.49
Total liabilities and equity	A\$189,190.55	A\$342,172.16

Altona Hockey Club Inc

PROFIT AND LOSS

October 2016 - September 2017

	TOTAL	
	OCT 2016 - SEP 2017	OCT 2015 - SEP 2016 (PY)
INCOME		
Bar	21,861.56	33,468.62
Carnivals	4,327.28	545.45
Donations	1,100.00	2,012.51
Fees - (Coaching discounts)	-6,789.74	-3,763.65
Fees - (Membership discounts)	-20,485.88	-23,177.13
Fees - (Online commissions)	-644.33	-0.58
Fees - Juniors	25,080.18	23,724.31
Fees - Seniors	74,863.08	80,431.26
Fees - Social	5,527.37	823.56
Fees - Summer	6,995.54	14,347.30
Fundraising	29,542.18	42,735.38
Grants	2,870.68	5,000.00
Ground and clubroom hire	12,974.73	2,061.36
Kitchen	14,292.35	20,308.25
Miscellaneous	130.30	
Refunds	309.09	78.00
Sponsorship	9,033.18	10,546.61
Ticket sales	5,745.30	4,072.66
Unapplied Cash Payment Income	-1,568.89	401.50
Uniform	7,727.62	15,189.82
Total Income	A\$192,891.60	A\$228,805.23
COST OF SALES		
Purchased stock - bar	11,682.39	6,232.02
Purchased stock - kitchen GST	3,990.94	4,912.18
Purchased stock - kitchen GST free	3,255.33	3,828.83
Purchased stock - uniforms	10,281.82	5,566.21
Staff	215.00	3,000.00
Total Cost of Sales	A\$29,425.48	A\$23,539.24
GROSS PROFIT	A\$163,466.12	A\$205,265.99
OTHER INCOME(LOSS)		
Interest income	1,429.71	2,519.43
Total Other Income(Loss)	A\$1,429.71	A\$2,519.43
EXPENSES		
Administration overheads		
Advertising and marketing	1,167.23	330.00
Dues and subscriptions	610.73	511.67
Gifts and donations		63.64
Insurance (liability and contents)	2,123.02	2,091.20
Licenses and permits	650.97	204.93
Office supplies	12.09	35.37
Postage and delivery	112.73	110.00
Telephone and internet	466.75	750.70
Total Administration overheads	5,143.52	4,097.51
Depreciation expenses		
Equipment	2,156.70	2,271.73

	TOTAL	
	OCT 2016 - SEP 2017	OCT 2015 - SEP 2016 (PY)
Ground - Leasehold	7,839.95	15,287.44
Total Depreciation expenses	9,996.65	17,559.17
Equipment overheads		
Equipment purchase under \$300		795.72
Total Equipment overheads		795.72
Finance overheads		
Finance charges	596.45	569.24
Total Finance overheads	596.45	569.24
Function expenses		
Function expenses - GST	12,937.03	12,972.69
Function expenses - GST free	4,180.67	6,553.76
Presentation night	5,469.55	5,792.73
Trophies and pennants	4,557.45	3,006.02
Total Function expenses	27,144.70	28,325.20
Fundraising outlays	760.00	7,307.77
Occupancy overheads		
Building insurance		983.70
Building repairs and maintenance	782.11	696.55
Cleaning	1,813.00	800.00
Gas and electric	9,125.85	10,363.78
Ground maintenance		1,318.18
Rates	1,270.05	1,363.30
Rent	16,839.76	16,608.24
Security	1,260.85	784.75
Water	239.36	465.92
Total Occupancy overheads	31,330.98	33,384.42
Outstanding fees / bad debts	2,293.50	627.50
Playing expenses		
Carnivals	600.00	
Coaching fees	23,560.00	25,900.00
Competition entry (Summer)	9,422.73	9,563.64
Competition entry (Winter)	26,568.18	24,486.36
Equipment - Balls etc	3,925.73	1,852.73
Fee refund	87.00	550.64
Fines	136.35	481.82
First aid	269.09	396.54
Ground hire - competition	1,915.94	3,279.18
Ground hire - training	4,772.73	204.55
Junior development	4,657.18	4,240.00
Umpiring & coaching courses	100.00	280.00
Umpiring - competition	13,270.00	16,885.00
Umpiring - training	450.00	440.00
Total Playing expenses	89,734.93	88,560.46
Professional fees		
General consultant fees		6,590.91
Total Professional fees		6,590.91
Total Expenses	A\$167,000.73	A\$187,817.90
OTHER EXPENSES		
BAS Roundoff Gain or Loss	0.00	1.80
Total Other Expenses	A\$0.00	A\$1.80

	TOTAL	
	OCT 2016 - SEP 2017	OCT 2015 - SEP 2016 (PY)
NET EARNINGS	A\$ -2,104.90	A\$19,965.72

Altona Hockey Club Inc

STATEMENT OF CASH FLOWS

October 2016 - September 2017

	TOTAL
CASH FLOWS FROM OPERATING ACTIVITIES	
Profit for the year	10,079.40
Adjustments for non-cash income and expenses:	
Accounts Receivable (A/R)	-12,718.39
Accumulated depreciation	2,505.99
Accounts Payable (A/P)	-733.87
BAS Liabilities Payable	196.23
BAS Suspense	0.00
PAYG Withholdings Payable	0.00
Total Adjustments for non-cash income and expenses:	-10,750.04
Net cash from operating activities	A\$ -670.64
CASH FLOWS FROM INVESTING ACTIVITIES	
Equipment	7,490.66
Ground and buildings	0.00
Net cash used in investing activities	A\$7,490.66
CASH FLOWS FROM FINANCING ACTIVITIES	
Reserve - Ground Replacement	-124,000.00
Retained Earnings	-26,000.00
Net cash used in financing activities	A\$ -150,000.00
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	A\$ -143,179.98
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	238,412.57
CASH AND CASH EQUIVALENTS AT END OF YEAR	A\$95,232.59