

Altona Hockey Club Inc. Annual Report 2016

For the year ended 30 September 2016

Chairperson's Report

When reflecting on the 2016 season there is quite a lot we can be proud of as a club. We have 25 teams competing during the winter season spread across juniors, seniors and masters. We have close to 400 club members and an army of volunteers that is the envy of many other sporting clubs. We remain active during summer with indoor teams and social teams competing. Our members represent the club well, both as individuals and teams, which is important to continue to grow our club and impress our stakeholders.

Off field we continue to be well managed and well supported by our member base. Through sound financial management over 12 seasons and a strong and respectful relationship with Hobsons Bay council we are in a position where our ground will be resurfaced without the club going into debt. Our ground is our most important asset and by resurfacing it now we will provide all our members with the best possible surface to develop to their potential as players.

We need to continue to look for ways to develop our talented people in all areas of our club; players, coaches, umpires, administrators and match officials. Creating the pathways across all these areas gives our club the greatest opportunity for long term growth and success.

On field we achieved 2 premierships for our efforts – Under 18s and Over 45s. I'm sure there will be teams that will not be entirely satisfied with the season they have had, but this just creates the opportunity to improve and look to do better in 2017.

We continue to develop some of the most talented players in Victoria with many of our members playing representative, state or national hockey in juniors, seniors and masters. This should be a source of pride for all the individuals but also for the club as a whole.

The LEC (League Entry Criteria) which impacts on our Premier League status remains a constant focus for the club administration but is something the whole club needs to have an awareness and understanding of. The requirements of the LEC will drive many of our decisions in the coming years but if the club sticks to its strategic plan of junior growth and development, sound management and responsible financial accountability, we will be well placed to continue to be a leading club within Victoria.

It's been a privilege to be the Chairman of the Altona Hockey Club in 2016. I appreciate the support given to myself and the rest of the Board by all our members and supporters.

Thank you & Go A's

David Burns

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The 2016 Board

Overview

The Altona Hockey Club Board of Management is elected in accordance with the Constitution to control and manage the club in the best interests of our members. The Board may consist of between five and ten members. For 2016 we had 10 elected members serving on the Board and representing a cross-section of our total membership.

The Board meets monthly throughout the calendar year. Interested persons, including club members are welcome to attend Board meetings as observers in all matters of a non-confidential nature.

Board membership is for a term of two years, within which time Board members undertake an office bearer position or management of a portfolio. Given the size and nature of our club, all Board members are expected to take a 'hands on' approach to club management. However, the success of each portfolio is still heavily reliant on the existence of sub-committees or less formal working groups outside of the Board to assist in operational and administrative activities.

December/January is often the busiest time for the Board as preparations for the following winter season commence.

Board Portfolios

Club officers and portfolio allocations for 2016 were as follows:

David Burns Club Chairman; Hockey Victoria delegate

Tracey Drake Club Treasurer

Kerrie Myyrylainen Club Secretary; Sponsorship

Angela Baugh Facilities Manager

lan Bartlett Public Officer ; Bar, Kitchen & Uniforms;

Hockey Operations – Admin

Merryn BrennanHockey Operations (Senior)Karen SymonsHockey Operations (Junior)

Stephen Ritchie Media & Communications; assistant to all

portfolios

Liv Rog Revenue Sub-Committee, Inclusion Ambassador

Alex Tyrrell Digital Media

Membership Summary

Member Type						
Junior - Hin2H				14	11	25
Junior - Under 8	5	4	9	11	3	14
Junior - Under 10	16	13	29	15	8	23
Junior - Under 12	28	12	40	25	16	41
Junior - Under 14	14	8	22	28	6	34
Junior - Under 16	24	22	46	24	25	49
Junior - Under 18	10	5	15	14	3	17
Subtotal	97	64	161	131	72	203
Senior	63	55	118	69	56	125
Masters	31	14	45	31	19	50
Subtotal	94	69	163	100	75	175
Junior Parent					1	1
HV Supporter				22	36	58
Social Seagull	4	4	8			
Super Social Seagull	3	2	5			
Coterie Members	9	4	13	2	1	3
Life Members	12	4	16			
Family	-	-	2			
Subtotal	24	13	39	24	38	62
TOTAL	215	146	363	255	185	440

Note: Totals refer to financial members only.

Portfolio Reports

Hockey Operations

Merryn Brennan

Season 2016 was one of mixed results for our club. Our senior men once again had an interrupted start to the year with a lot of experienced players unavailable for one reason or another. This did allow some of our younger players to gain some valuable game time at a higher level. They finished the season off strongly and I'm sure they will be looking to continue that form going into 2017.

The senior women had a sensational start to the season with both P/L and Reserves just missing finals. The best result for the 2 teams together in the clubs history; I'm sure the girls and the coach's will be looking to improve on this in season 2017.

Many thanks must go to Ian Bartlett who once again led the Wednesday night training for the lower grade men. Also to Caroline Brooker who extended the 16 girls training on a Wednesday to include any senior women who wanted to join in training.

Last, but certainly not least, a very special thanks to all our dedicated coaches and managers. From the P/L Squads who continue to put in endless hours of their time, down to the people that coach and manage the lower grades just on game day. You people are so hard to find and so very important. Your help is much appreciated.

See you all in 2017, exciting times ahead.

Juniors

Karen Symons

Teams & Results

In 2016 Altona fielded teams in: U10 (2), U12 (3), U14(2), U16 (4) & U18 (1). = 164 players We also ran Hook in 2 Hockey & Intraclub for new and developing players. = 40 participants This total of approximately 200 Junior Members is a great result.

Our U10 Blue & Gold teams competed in the U10 West competition. Both teams had a successful season, finishing 1^{st} (11 wins) and 4^{th} (6 wins). All players had fun and developed their skills over the season.

Our U12 Shield NW team had an interesting season, coming home with 3 wins to earn a place in the finals.

U12 Pennant NW had mixed results, but blooded many new and young players, showing improvement.

U12 District NW had a good season and developed well as a team.

U14 Shield NW finished 3rd, won their Semi & Prelim finals, but were beaten narrowly in the Grand final.

U14 District NW also finished 3rd, but were beaten in their Semi final.

U16 Girls Shield finished 6th, and only missed the finals by 2 points, but had a great year.

U16 Girls Pennant had a good year, playing mostly in their 2nd year and welcoming some new players.

U16 Shield NW had a good year, finishing 3rd. They had a narrow defeat in their Semi final.

U 16 District NW finished 4th in their division, but were also narrowly defeated in the Semi Final.

U18 Mixed had an excellent year, finishing undefeated on top and taking out the Premiership.

Representation

Congratulations to those Altona players who represented the Club at higher levels. There were 21 Altona players selected in State Teams and 35 selected in Zone Teams. A fantastic achievement.

Junior Sub Committee

2016 saw the establishment of a Junior Sub Committee. The focus of the Committee is to assist in the running of the Junior section, and improve in areas such as participation, coach and umpire development, social and media opportunities, etc. Members this year were: Karen Symons, Linda Samson, Tiff Bartlett, Veronica Campello, Joanne Harvey, Dellice Hoban, Andy Roberts and Neil Stiefel. We look towards refining and improving the work of this committee in 2017.

Junior Development Program

The JDP continued in 2017, coordinated by Jill Hopper, Steve Campbell and Nicola Brown. The continued support of the AHC Premier League squads is invaluable to our Juniors.

Recognition

Coaches: Thank you for all the time, effort, expertise and patience displayed over the season. Developing the skills and teamwork of players from U8 to U18 is a challenge, and your dedication is much appreciated.

Team managers: Many thanks for all of your hard work in co-ordinating the teams. Having someone to organise the team book, equipment and rosters leaves the coaches free to coach.

Parents: You all assist in some way. Driving children to training and games, taking a turn in the canteen or oranges/lollies roster. Assisting with fundraising, attending social events, and generally supporting teams.

Intra Club: Darcy Hoban & Taylah Brennan

Western Wildcats Delegate: Simone Otterbach

Ball Kids: Neil Stiefel and all junior players who volunteered

Bar, Canteen and Uniforms

Ian Bartlett

Di Jakobi took on the role of managing the canteen during the season and was supported by various people throughout.

The role includes setting up and closing up the canteen for junior and senior games, staffing the canteen and maintaining a clean and healthy environment. My thanks to Di for the many hours spent in fulfilling this role.

Thanks to all the people who took time out to help with the manning of the bar and canteen throughout the year.

The Club continues to provide an important service to members and visitors and does it with friendly service

Facilities and Maintenance

Angela Baugh

Not many changes on the maintenance front this year but we did have approval and allocation in the HBCC budget to allow for replacement of the pitch.

The club has committed to \$150,000 toward the cost of replacement and the remainder will be paid by council, the final tenders are due in soon so we have no date yet as to when the work will commence.

We are also updating our security system as this is about 20 years old. This will be done during the off season.

Continued ongoing maintenance projects during the season have been:

- Removal of graffiti;
- · Removal and cleaning out of superfluous items; and
- Ongoing weeding and ground maintenance.
- Review and replacement of First Aid items.

We would hope prior to the coming season to get a few smaller maintenance jobs done within the pavilion but as always expertise is required so we would very much appreciate any donation of time from skilled persons able to assist.

This year we didn't have the formal pre-season working bee as it seemed to be just the same small group of people turning up in order to get jobs done, so the items that were required have just been done through the season as required.

Pre-season cleaning was done by individuals within the club including steam cleaning of the carpeted area within the club rooms, cleaning and re-organising of the kitchen and bar area.

Sponsorship

Kerrie Myyrylainen

Altona Hockey club is fortunate to have the support of a number of sponsors including local businesses. All of our sponsors are important to the club and provide many benefits to the members. We would like to thank the following companies:

Burbank Homes – Major Sponsor

This year saw the re-signing of Burbank as our major sponsor for another 5 years. It's a privilege to be associated with a multi award winning company including the 2012 Hobsons Bay Business Excellence Awards - Business of the Year.

Gold Sponsors:-

Barlow McEwan Tribe Real Estate Circle Health Abel Sports Burlin Electrical

Bronze Sponsors:-

Taco Bill Transcorp Australia

Player Sponsor:-

Beth Samson – Transcorp Australia
Jess Brennan – Altona Bowling Club
Matt Briscoe – Max Pain
Cale Rout – Ballarat Pressure Cleaning
Tyson Priddle – Get Laid Concrete
Taylah Brennan – Altona Bowling Club
Josh Horton – Horton Automotive
Rheanna DeMuri – Werribee Steel

Thomas Myyrylainen – Novel Kitchen
Patrick Phillips – Simjar Pty Ltd
Chris Coleman – Ballarat Pressure Cleaning
Zaige Porra – Kaznetic Pty Ltd
Felix Melder – Nicole Nott Sitemed
James Bergman – Mr Bill Moffett
Mardi Petherick – Maynard Family

Junior Development:-

Altona RSL

PARTNERSHIP AGREEMENTS

Hockeyworld Wyndham Denture Clinic Avesenna Osteopathy

Future

The plan is not only keep our current Sponsors but to also approach other local businesses in the new year for additional sponsorship and promotion of our club. Sourcing sponsors is a team effort, if you are aware of any potential club sponsors or you are a small business owner yourself and would like to support our club, please email us at enquiries@altonahc.org.au.

Website and e-media

Alex Tyrrell

We are continuing to evolve in the digital media space at the AHC, while adding different methods of engaging with our members and the community. The new junior sub-committee saw the introduction of a junior newsletter, 'the Seagull's nest', in 2016, led by Andy Roberts throughout the year. While changing habits of our younger members provided the opportunity to introduce a snapchat channel with great engagement results.

The changing face of Facebook, Twitter and Instagram means that we need to continue to revise how we engage with member. We have continued the strategy to use these platforms mainly for celebrating members and promoting events, while the newsletter remains our main form of information sharing.

Facebook's major changes to the algorithm for pages have provided challenges, meaning that we have had to spend more on sponsored posts to get similar reach to what we are used to for events and advertising, while it also means we need to be more professional in our approach on this platform.

2017 once again provides plenty of room for improvement, with the opportunity for more volunteers to further expand the offering of each area, as well as extending further outside our club to the local media. A key aspect for 2017 is also how the digital and physical work together to make sure all members get critical information.

Number of users of each of our key platforms;



Social Functions

Alex Tyrrell

2016 saw a full calendar of social functions, with an extended Premier League season allowing plenty of home club days, and the 1996 Premiership Reunion returning plenty of old faces back to the club.

Many thanks to everyone who helped throughout the year. Particularly the social team, led by Taylah Brennan, including Bronte Kerley, Danielle Schubach, Jacob Patterson, Andrew Scanlon, Jess Brennan and Timmy Symons who did a great job throughout the year.

Functions in 2016 included: the OC v YC and Steph Gracie Games, the Season Opener, 1996 SL1 Premiership Reunion, Trivia Night, Why is this in my Closet?, Olympic Celebration, Live Streaming at the AHC and the Season Finale, to go with the AHC Vote Count and Presentation Night, and the HV Women's Round, Men's Round and Fair, Go! Sport Round.

Overall the attendance of functions has been trending down over the past couple of years, and this continued in 2016, however, the functions this year were a lot of fun for all involved. This will need to be looked at in 2017 to involve the whole club in a more inclusive way, or offer some new opportunities to be a part of our community.

Coaches Reports

Men's Premier League

Ben Newell

2016 was something a mixed season for the playing group. A disappointing first half of the season saw us out of finals contention. A lack of consistency and inability to capitalise on dominant periods of games ended up costing us.

The second half of the season saw a focus on skill and youth development within the group. We were able to give 8 players their Premier League debut which has helped with our squad depth going forward.

2016 saw some great individual achievements within the group.

- Matthew Guest representing Canada at the 2016 Rio Olympics was a fantastic
 achievement. The playing group has seen all Matthew's hard work, commitment and
 sacrifice over the years and it's a great example to the younger players within the group
 on what can be accomplished if you work hard.
- Ben Hoopell winning the 2016 AHL title. Ben is another example of hard work paying off coming back from a serious long term injury.
- Andrew Scanlon winning the Sultan of Johor Cup with the Australian U/21 team.

Congratulations to Josh Horton on winning the club champion. His ability to continually try to improve and add extra facets to his game make him a worthy recipient.

The PL squad is much more than just the players and coaches. I'd like to thank the following people for their help and support during the season.

- Kellie Roadley Kellie has been a great support to the players and coaches again this year.
- Richard Melder Big thanks to Richard for all his hard work this year looking after the strength and conditioning of the squad.

Lastly, I'd like to thank the coaches and leadership group for their support this year.

Women's Premier League

Greg Drake

We had a total of 39 players play WPL and WPLR this season and I'd like to thank all of them for the application they showed in taking on every challenge they were presented with. The players represented our club with strength and aptitude every week.

We have implemented a number of initiatives in 2016 and will continue to innovate in 2017 in our aim to make finals in both WPL and WPLR:-

- Use of Sportscode, Hudl and Hudl Technique to provide coded video footage to our players for their review
- Installation of a player on our selection panel
- More targeted and consistent commitment to fitness at training
- More focus on improving the skills of our goal keepers
- Specifically focusing on developing the exceptional talent we have in our club between the ages of 14 and 16.

The following highlights outline some of the achievements of the season: -

- Our results of 6th in WPL and 7th in WPLR are our highest results in both grades for a number of years, and represent sustained improvement over a three year period
- Caitlin Arneil and Sophie Martin both played their first WPL games. We now have 16
 players in our squad under the age of 21 that have WPL experience, this is an excellent
 platform for sustained success
- Danielle Schubach was Runner-up in the WPL competition Best and Fairest
- Taylah Brennan was selected in the WPL All Star team.

I'm extremely thankful to the support team of Donna Kennedy, Tracey Prentice, Tracey Drake, Caroline Brooker, Ross Schubach, Josh Young, Jenna Polacsek and Mel Stewart for their commitment to our women's program. Special thanks to Mel who has done a superb job with our Reserves team over the last two years and has decided not to continue in in 2017.

I'd also like to thank the AHC Board for their continued support. We are very lucky to have such a high functioning team of people directing our club.

See you next year.

Appendix 1 – Awards

Junior Awards

AGE GROUP	TROPHY 1	TROPHY 2	TROPHY 3
UNDER 18 NW	Best & Fairest Player	Runner Up Best & Fairest	Most Improved Player
	Heath McDonald	Jarryd Otterbach	Jaryd Prentice
UNDER 16 Girls			
Shield	Best & Fairest Player*	Best & Fairest Player*	Coaches Award
	Sophie Martin	Claudia Beamish	Charlotte Cameron
UNDER 16 Mixed			
Shield	Best & Fairest Player	Runner Up Best & Fairest	Coaches Award
	Joe Roberts	Lachlan Arneil	Harrison Brown
UNDER 16 NW	Most Consistent Player	Most Improved Player	Best Team Player
	Jordan Themelkos	Adam Coustley	Emily Jinu
UNDER 16 Girls			
Pennant	Best & Fairest Player	Best First Year Player	Coaches Award
	Fleur Berryman	Jazmine Smith	Bethan Krbaleski
UNDER 14 Mixed			
Shield	Best & Fairest Player	Runner Up Best & Fairest	Coaches Award
	Maxim Warby	Cooper Burns	Kimberly Philipps
UNDER 14 NW	Best & Fairest Player	Runner Up Best & Fairest	Coaches Award
	Joshua van Parreren	Sebastian McGrath	Peter Pitliangas
UNDER 12 Mixed			-
Shield	Best & Fairest Player		
	Harry Bradbury	7	
	,	1	

STEPH GRACIE AWARDS

Under 12 Shield – Augustus Orange

Under 12 Pennant – Mickayla Norman

Under 12 NW - Delaney Calder

Under 14 Shield – Nicholas Myyrylainen

Under 14 NW - Joshua Jinu

Under 16 Girls Shield – Rheanna Di Muri

Under 16 Shield – Oliver Burgess

Under 16 Girls Pennant – Ainslie McKellar

Under 16 NW – Isaac Orchard

Under 18 NW – Tyeson Hickey

JUNIOR SPORTSPERSON AWARD

Thomas Myyrylainen Jarryd Otterbach

Senior Awards

Grade	Best & Fairest	Runner-Up
Men's		
Premier League	Josh Horton	Steve Campbell
Premier League Reserves	Jacob Patterson	Matthew Barnett
Pennant A	Ian Bartlett	David Howell
Pennant E	Scott Prentice	Brendan Prentice
Metro B NW	Dominic Coote	Grant Cooke
Masters 35+ B NW	Toby Langdon	Justin Burgess
Masters 45+ CC	Caroline Brooker	David Morton
Women's		
Premier League	Danielle Schubach	Taylah Brennan
Premier League Reserves	Ainslie Kennedy	Anisha Kidd
Pennant A	Sharon Mills	Shannon Healand
Pennant D	Katrina Matthews	Ariel Woolston
Metro A CNW	Caroline Lodge	Theresa Corfield

Club Awards

Award	Recipient
Burbank Player of the Year Award	Danielle Schubach
Coach's Award - Men	Joe Roberts
Coach's Award - Women	Anisha Kidd
Best Clubperson U/21	Jessica Brennan & Kieran Symons
Cyril Turner Memorial Award	Kerrie Myyrylainen

Appendix 2 – Results & Officials Results

Grade	Home & Away	Finals
Men's		
Premier League	8 th	
Premier League Reserves	9 th	
Pennant A	8 th	
Pennant E	6 th	
Metro B North West	1 st	Runners Up
Masters 35+ B NW	6 th	
Masters 45+ C Central	2 nd	Premiers
Women's		
Premier League	6 th	
Premier League Reserves	7 th	
Pennant A	8 th	
Pennant D	4 th	Lost Semi
Metro A CNW	6 th	
	·	-

Coaches, Managers & Captains

Grade	Coaches	Manager	Captain/s
Men's			
Premier League	Ben Newell Marc Richardson	Kellie Roadley	Steve Campbell
Premier League Reserves	Steve McDonald Callum Mudford	Richard Melder	Jacob Patterson
Pennant A	Ian Bartlett		Tyson Kerley
Pennant E	lan Bartlett		Scott Prentice
Metro B North West		Mary Bergman	
Masters 35+ B NW		Andrew Francis	
Masters 45+ C Central		Peter Kennedy	
Women's			
Premier League	Greg Drake Tracey Drake	Donna Kennedy	Danielle Schubach
Premier League Reserves	Melanie Stewart Ross Schubach	Tracey Prentice	Olivia Rog
Pennant A	Toby Wright		
Pennant D	Tiffany Bartlett	Linda Samson	Katrina Matthews
Metro A CNW	Tash Draper	Barry Briggs	
Masters B	Tash Draper	Barry Briggs	

Appendix 3 – State & Zone Representatives

2016 AUTRALIAN REPS

U21 Burras - Andrew Scanlon

Australian Country Team - Cale Rout

Australian Masters - Peter Byrne

National Futures – Felix Melder

International Umpire Panel – Jeremy Coleman

2016 VICTORIAN REPS

Under 12 - Harry Bradbury, Kade Leigh

Under 13 –Claudia Beamish, Corey O'Neil, Nye Roberts

Under 15 – Cooper Burns, Connar Otterbach, Leah Polacsek

Under 16 - Sophie Martin, Mardi Petherick, Lachlan Arneil, Naish McDonald, Joe Roberts

Under 17 - Development Team – Caitlin Arneil, Matthew Barnett, Felix Melder

Under 18 – Emma Hatton, Ellen Polacsek, Jyah Johnson, Felix Melder, Matthew Barnett, Heath McDonald, Thomas Myyrylainen

Under 21 – Nicola Brown, Emma Hatton, Andrew Scanlon, Kieran Symons (Train on)

Victorian Vipers - Danielle Schubach, Taylah Brennan (Train on)

Victorian Vikings – Ben Hooppell

Emerging Vipers & Vikings – Taylah Brennan, Bronte Kerley, Mack Dolenc, Jyah Johnson, Felix Melder

Masters – Peter Byrne, Tim Pugh

Country – Benn Henderson, Cale Rout

Under 13 Indoor - Cooper Burns, Claudia Beamish, Leah Polacsek (Train on)

Under 15 Indoor –Elizabeth Howell, Connar Otterbach, Lachlan Arneil

Under 18 Indoor – Caitlin Arneil, Ellen Polacsek, Jyah Johnson, Heath McDonald, Felix Melder

Under 21 Indoor – Jess Brennan, Ellen Polacsek, Scarlett Kennedy, Kieran Symons

Coaches – Jess Brennan, Andrew Scanlon, Jacob Patterson

Umpires – Naish McDonald, Ellen Polacsek, Cameron Jakobi, Jeremy Coleman, Tim Sheahan, Nicola Brown

ZONE (Western Metro Wildcats)

JUNIOR STATE CHAMPIONSHIPS

Under 13 – Claudia Beamish, Harry Bradbury, Thomas Kruger, Harrison Leigh, Corey O'Neil, Nye Roberts

Under 15 – Riley Breen, Jenna Polacsek, Leah Polacsek, Rachel van der Ploeg, Jamie Beamish, Cooper Burns, Brock Draper, Nicholas Myyrylainen, Maxim Warby,

Under 17 – Ashleigh Brooker, Mackenzie Bowe, Olivia Coverdale, Sarah Haslam, Elizabeth Howell, Emma Tivendale, Lani Wright, Lachlan Arneil, James Bergman, Oliver Burgess, Naish McDonald, Gus McKinnon, Jarryd Otterbach, Jaryd Prentice, Joe Roberts, Bailey Willet

Coaches – Jess Brennan, Jacob Patterson, Andrew Scanlon, Kieran Symons

Umpires - Ellen Polacsek, Cameron Jakobi,

ZONE CHALLENGE (2015)

Under 12 - Charlotte Willet, Harry Bradbury, Riely Kenny, Thomas Kruger

Under 14 – Jenna Polacsek, Catherine Honeyborne, Brock Draper, Nicholas Myyrylainen, Maxim Warby

Coaches - Jess Brennan, Naish McDonald, Heath McDonald, Steve McDonald

ACADEMY

Umpiring – Ellen Polacsek, Nathan McDonald

2015/2016 – Caitlin Arneil, Lachlan Arneil, Matthew Barnett, Claudia Beamish, Jamie Beamish, Riley Breen, Cooper Burns, Jyah Johnson, Sophie Martin, Heath McDonald, Naish McDonald, Gus McKinnon, Corey O'Neil, Connar Otterbach, Victoria Pell, Mardi Petherick, Ellen Polacsek, Leah Polacsek, Zaire Porra, Joe Roberts, Nye Roberts,

2016/2017 - Under 18 – Riley Breen, Sarah Haslam, Sophie Martin, Ellen Polacsek, Lachie Arneil, Matthew Barnett, Jamie Beamish, Thomas Myyrylainen, Connar Otterbach, Zaige Porra, Joe Roberts

Altona Hockey Club Inc.

Financial Report 2016

For the year ended 30 September 2016

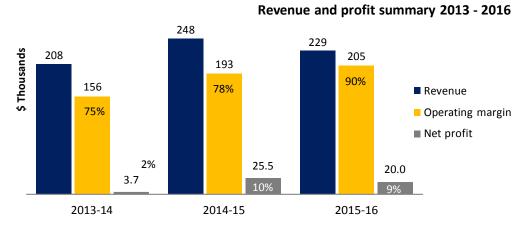


Overview

2015-16 was another positive financial year for AHC. The Fundraising Gala and \$2000 draw contributed \$13,500 to our net profit, allowing us to once again achieve our sinking fund target.

Although we raised less revenue than 2015, we also spent less than anticipated on inventory (bar, canteen and uniform stock carried from previous year). This was another significant factor in our net profit.

A comparison of results over the past three years is made below.



Financial Position (Balance Sheet)

Our strong cash position enabled us to add \$10,000 above our target savings contribution in 2016. At the end of the financial year, we held cash savings of \$178,000, which will be increased to \$194,000 in line with our planned sinking fund contribution. This will allow us to meet our commitment of \$150,000 for pitch replacement in 2017, and contribute further funds to relocation of the dug outs.

Income Summary (Profit and Loss)

This year we realised a **net profit of \$19,970** after interest and depreciation. This is more than budgeted for the financial year due to:

- Fundraising Gala and \$2000 draw profits
- Significantly reduced spending on uniform and bar inventory (purchases in 2014-15 of \$31,000, compared to \$18,000 in 2015-16).

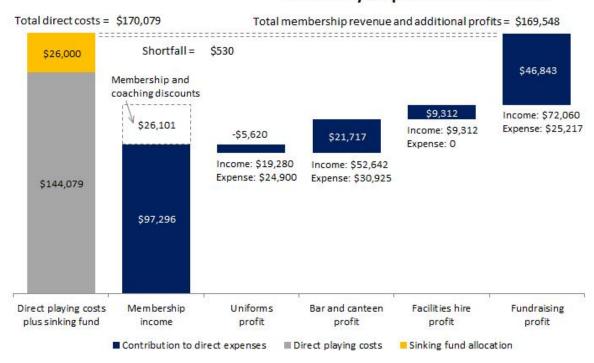
Our current versus previous years' performance is illustrated below. These charts indicate the relative contributions of our key revenue generating activities (bar and canteen, facilities hire and fundraising and sponsorship) to covering the direct costs associated with hockey at AHC.

Direct costs, indicated by the grey columns in the charts below, include all competition fees, coaching and playing expenses, facilities costs (including depreciation), basic administration costs (e.g. phone, internet, stationery), finance charges and insurances. Our total operating costs are higher than this figure, once the costs of our income generating activities are added in (e.g. cost of sales and fundraising outlays).

Current year performance 2015-16

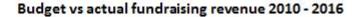


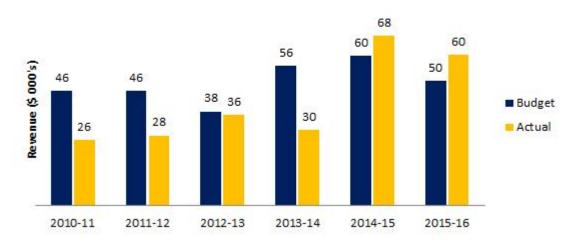
Previous year performance 2014-15



Fundraising Summary

Fundraising results for 2015-16 weren't quite as impressive as 2014-15, but still a large improvement on previous years. We achieved over \$60,000 in fundraising revenue, including sponsorship (\$10,500), grants (\$5,000) and donations (\$2,000).





Our 2015-16 fundraising efforts are outlined in the table below. This list does not include sponsorship, grants or donations, which totalled \$17,500. For comparison, our 2014-15 fundraising revenue was \$42,200 for a profit of \$23,400.

2015-16 Fundraiser	Revenue	Outlays	Profit
People's Choice 2015/16	\$1,660	\$1,240	\$420
Bunnings BBQ 2016	\$1,866	\$428	\$1,438
Raffles	\$950	\$25	\$925
Pie drive	\$2,292	\$1,507	\$785
Bunnings BBQ 2015	\$671	\$131	\$540
Calvin Klein	\$131		\$131
Aluminium cans	\$75		\$75
Footy tips 2015		\$230	-\$230
SUB TOTAL (ex GST)	\$7,645	\$3,561	\$4,084
2015-16 Functions	Revenue	Outlays	Profit
Fundraising gala 2015	\$19,970	\$12,317	\$7,653
\$2000 draw (Nov 2015)	\$10,033	\$4,119	\$5,914
Snakepit challenge and iPod shuffle	\$1,551	\$348	\$1,203
Trivia night	\$733	\$182	\$551
Olympic night	\$180	\$238	-\$58
1996 premiership reunion	\$964	\$1,233	-\$269
SUB TOTAL (ex GST)	\$33,431	\$18,437	\$14,994
TOTAL (ex GST)	\$41,076	\$21,998	\$19,078

Membership Fees

Outstanding fees for the 2016 season represent approximately 8% of total membership revenue. It is anticipated that much of this outstanding balance will be recovered in 2017, as was the case for 2016.

2015 Membership Fees		
Outstanding at 30 th Sep 2015	- \$7,143	
Total recovered in 2016	\$5,733 (80%)	
Total still to be recovered in 2017	- \$1,410*	

2016 Membership Fees	
Outstanding at 30 th Sep 2016	- \$6,938 (15% junior, 85% senior)
Percentage fees collected at 30 th Sep 2016	92%

^{*}Note: we expect to recover more of the 2015 outstanding fees in 2016-17, hence these were not written off as per the usual practice at 30 Sep 2016. However, a range of fee overpayments that we are unable to return to the relevant members have been consolidated from 2015.

Financial statements

Based on total revenue of \$228,809 in 2015-16, AHC is classified as a tier one incorporated association under the *Associations Incorporation Reform Act 2012* (the Act). Tier one associations do not need to have their financial statements externally reviewed or audited.

In accordance with the Act, I hereby present to the membership the financial statements which give a true and fair view of the financial performance and position of the Altona Hockey Club Incorporated for 2015-16.

Tracey Drake
Treasurer
Altona Hockey Club

Altona Hockey Club Inc

BALANCE SHEET

As of September 30, 2016

	TOTAL		
	AS OF SEP 30, 2016	AS OF SEP 30, 2015 (PY	
ASSETS			
Current Assets			
Accounts receivable			
Accounts Receivable (A/R)	-675.00	-100.00	
Total Accounts receivable	A\$ -675.00	A\$ -100.00	
BankWest Investment A/C	178,381.74	145,862.3	
Bendigo General A/C	54,128.23	51,808.63	
Cash on hand (float)	5,263.60	1,467.50	
Undeposited funds	639.00	140.00	
Total Current Assets	A\$237,737.57	A\$199,178.44	
Long-term assets			
Accumulated depreciation	-171,983.89	-154,424.72	
Equipment	32,848.42	32,848.42	
Ground and buildings	243,570.06	243,570.00	
Total long-term assets	104,434.59	121,993.76	
Total Assets	A\$342,172.16	A\$321,172.20	
LIABILITIES AND SHAREHOLDER'S EQUITY			
Current liabilities:			
Accounts payable			
Accounts Payable (A/P)	0.00	0.00	
Total Accounts payable	A\$0.00	A\$0.00	
BAS Liabilities Payable	4,538.03	3,509.33	
BAS Suspense	-54.91	-55.9 ⁻	
Total current liabilities	A\$4,483.12	A\$3,453.4	
Shareholders' equity:			
Net Income	19,970.26	25,469.6	
Opening Balance Equity	82,354.76	82,354.76	
Reserve - Ground Replacement	194,000.00	168,000.0	
Retained Earnings	41,364.02	41,894.39	
Total shareholders' equity	A\$337,689.04	A\$317,718.78	
Total liabilities and equity	A\$342,172.16	A\$321,172.20	

Altona Hockey Club Inc

PROFIT AND LOSS

October 2015 - September 2016

NCOME		TOTAL		
Bar 33,468,62 29,399,56 Camivals 545,45 127,27 Donations 2,012,51 3,482,56 Fees - (Coaching discounts) -3,783,65 5,925,02 Fees - (Membership discounts) -23,170,43 -20,176,30 Fees - Juniors 80,379,10 76,619,16 Fees - Social 83,256 3,800,03 Fees - Seminors 14,347,30 14,327,00 Fees - Social 823,56 3,800,03 Fees - Summer 14,347,30 14,327,00 Fees - Summer 14,347,30 11,300,00 Fround and clubroom hire 2,061,36 9,311,56 Kitchen 20,308,25 23,242,03 Refunds 78,00 20,00 Sponsorship 1,546,66 1,315,46 Ticket sales 4,072,66 5,290,99 Unapplied Cash Payment Income 452,80,80 7 Total Income 452,80,80 7 A5247,864,30 Total Cost Stales 3,200,00 14,850,81 14,850,81 Purchas				
Carnivals 545.45 127.27 Donations 2.012.51 3.482.50 Fees - (Coaching discounts) -3.763.65 5.925.02 Fees - (IMG Commissions) -0.58 -1.64 Fees - (IMG Commissions) 23.170.43 -2.016.30 Fees - Seniors 80.379.10 76.619.16 Fees - Seniors 80.379.10 76.619.16 Fees - Scoilal 823.56 3.800.03 Fees - Summer 14.347.30 14.532.70 Fundraising 42.735.38 42.262.44 Grants 5.000.00 11.000.00 Ground and clubroom hire 2.061.36 9.311.56 Kitchen 2.081.36 9.311.56 Kitchen 8.000.00 200.00 Sponsorship 10.546.61 11.315.44 Ticket sales 4.072.66 5.209.99 Unapplied Cash Payment Income 451.50 20.200.00 Uniform 5.169.82 19.221.00 Purchased stock - bar 6.232.02 1.452.00 Purchased stock - kitchen GST 4.	INCOME			
Donations 2,012.51 3,482.50 Fees - (Coaching discounts) -3,763.65 5,925.02 Fees - (Membership discounts) -0,58 -1,64 Fees - (Membership discounts) 23,170.43 -20,176.30 Fees - Juniors 83,791.0 76,6191.65 Fees - Seniors 83,791.0 76,6191.65 Fees - Social 823.56 3,800.03 Fees - Summer 14,347.30 14,327.70 Fundraling 42,7735.38 42,2624.44 Grants 5,000.00 0,110.00.00 Ground and clubroom hire 2,061.36 9,311.56 Kitchen 20,308.25 23,242.03 Refunds 78.00 20,000.00 Sponsorship 15,466.61 11,315.44 Ticket sales 4,072.66 5,290.99 Unapplied Cash Payment Income 45,150.2 2,008.00 Unapplied Cash Payment Income 452,150.2 4,855.01 Purchased stock - bar 6,232.02 14,850.81 Purchased stock - bar 8,222.02 14,850.81	Bar	33,468.62	29,399.96	
Fees - (Coaching discounts) -3,763.65 5,925.02 Fees - (IMC Commissions) -0.58 -1.64 Fees - (IMC Commissions) 22,177.43 -20,176.30 Fees - Suniors 803,779.10 76,619.16 Fees - Seniors 803,079.10 76,619.16 Fees - Scoical 823.56 3,800.03 Fees - Summer 14,347.30 14,552.70 Fundraising 42,725.33 42,262.44 Grants 5,000.00 11,000.00 Ground and clubroom hire 2,061.36 9,311.56 Kitchen 20,362.36 23,242.03 Refunds 78.00 200.00 Sponsorship 10,546.61 11,364.41 Ticket sales 4,072.66 5,299.99 Unapplied Cash Payment Income 451.50 2,081.00 Uniform 15,189.82 4,942.64 Total Income 8,222,899.77 4,252.80 OST OF SALES 2 4,942.84 Purchased stock - kitchen GST 4,912.18 6,472.90 Purchased stock - kitchen GST	Carnivals	545.45	127.27	
Fees - (IMG Commissions) 9.58 -1.64 Fees - (Membership discounts) 23,176,43 22,0176,30 Fees - Seniors 80,379,10 76,619,16 Fees - Seniors 80,379,10 76,619,16 Fees - Seniors 80,379,10 76,619,16 Fees - Social 82,36 3,800,03 Fees - Summer 14,347,30 14,552,70 Fundralising 42,735,38 42,262,44 Grants 5,000,00 11,000,00 Ground and clubroom hire 20,613,6 9,311,56 Kitchen 20,308,25 23,242,03 Refunds 78,00 20,000 Sponsorship 10,546,61 11,315,44 Ticket sales 40,72,66 5,290,99 Unapplied Cash Payment Income 452,80,97 45247,864,30 Total Come 4822,809,77 45247,864,30 Total Come 4822,809,77 45247,864,30 Purchased stock - bar 6,232,02 14,850,81 Purchased stock - bar 6,232,02 2,491,75 Staff	Donations	2,012.51	3,482.50	
Fees - (Membership discounts) -23,170.43 22,072.73 Fees - Juniors 23,724.31 22,072.97 Fees - Seciols 80,379.10 76,619.16 Fees - Social 823.56 3,800.03 Fees - Summer 11,347.30 14,532.70 Fundralsing 42,753.38 42,262.44 Grants 5,000.00 11,000.00 Ground and clubroom hire 2,061.36 9,311.56 Kitchen 20,308.25 23,242.03 Refunds 78.00 200.00 Sponsorship 10,546.61 11,315.44 Ticket sales 4,072.66 5,290.90 Unapplied Cash Payment Income 451.59 29,281.94 Total Income 4828,809.77 4824,7864.03 COST OF SALES 10,200.00 15,189.62 19,281.94 Purchased stock - kitchen GST 4,912.18 6,472.90 Purchased stock - kitchen GST free 3,828.83 4,351.50 Purchased stock - kitchen GST free 3,828.83 4,855.10.97 ROSS PROFIT 452.00 4,825.00<	Fees - (Coaching discounts)	-3,763.65	-5,925.02	
Fees - Juniors 23,724.31 22,092.97 Fees - Seniors 80,379.10 76,6819.16 Fees - Seroidl 80,379.10 76,6819.16 Fees - Summer 114,347.30 38,000.03 Fees - Summer 114,347.30 114,532.70 Fundraising 42,735.38 42,262.44 Grants 5,000.00 11,000.00 Ground and clubroom hire 2,061.36 9,311.56 Kitchen 20,308.25 23,242.03 Refunds 78.00 200.00 Sponsorship 10,546.61 11,315.44 Ticket sales 4,072.66 5,280.99 Unapplied Cash Payment Income 451.50 2,008.00 Unapplied Cash Payment Income 451.59 2,008.00 Uniform 15,189.82 19,281.94 Total Income 828,289.77 8247,860.80 Purchased stock - bar 6,232.02 14,850.81 Purchased stock - kitchen GST 4,912.18 6,472.90 Purchased stock - kitchen GST free 3,283.83 4,351.00 Prob	Fees - (IMG Commissions)	-0.58	-1.64	
Fees - Senioris 80,379.10 76,619.16 Fees - Social 823.56 3,000.03 Fees - Summer 14,347.30 14,522.70 Fundraising 42,735.38 42,262.44 Grants 5,000.00 11,000.00 Ground and clubroom hire 2,061.36 9,311.56 Kitchen 20,308.25 23,242.03 Refunds 78.00 20,000.00 Sponsorship 10,466.61 11,315.44 Ticket sales 4,072.66 5,290.99 Unapplied Cash Payment Income 451.50 2,008.00 Uniform 5,280.99 3,247,864.03 Total Income A5228,809.77 3247,864.03 COST OF SALES 2 14,550.81 Purchased stock - kitchen GST 4,912.18 6,472.90 Purchased stock - kitchen GST free 3,828.33 4,351.50 Purchased stock - kitchen GST free 3,829.39 4,855.10 Purchased stock - kitchen GST free 3,829.39 4,855.10 Refuel Cast of Sales 4,251.00 4,252.00	Fees - (Membership discounts)	-23,170.43	-20,176.30	
Fees - Social 823.56 3,800.03 Fees - Summer 14,347.30 14,527.27 Fundralsing 42,735.38 42,262.44 Grants 5,000.00 11,000.00 Ground and clubroom hire 2,061.36 9,311.56 Kitchen 20,308.25 23,242.03 Refunds 78.00 200.00 Sponsorship 110,544.61 11,315.44 Ticket sales 4,072.66 5,299.99 Unapplied Cash Payment Income 451.50 2,008.00 Uniform 15,189.82 19,281.94 Total Income 48228,899.77 48247,864.03 COST OF SALES 2 1,485.81 Purchased stock - bar 6,232.02 1,4850.81 Purchased stock - kitchen GST 4,912.18 6,472.90 Purchased stock - kitchen GST free 3,282.83 4,515.00 Purchased stock - kitchen GST free 3,293.24 4,855,101.97 GROSS PROFIT 3,200.00 4,525.00 OTHER INCOME(LOSS) 3,293.24 3,2727.75 Total Oth	Fees - Juniors	23,724.31	22,092.97	
Fees - Summer 14,373.03 14,532.70 Fundraising 42,755.38 42,262.44 Grants 5,000.00 11,000.00 Ground and clubroom hire 2,061.36 9,311.56 Kitchen 20,308.25 23,242.03 Refunds 78.00 200.00 Sponsorship 10,546.61 11,315.44 Ticket sales 4,072.66 5,290.90 Unapplied Cash Payment Income 451.50 2,008.00 Uniform 15,189.82 19,281.94 Total Income 48228,809.77 A3247,864.03 COST OF SALES 2 14,850.81 Purchased stock - bar 6,232.02 14,850.81 Purchased stock - kitchen GST 4,912.18 6,472.90 Purchased stock - uniforms 3,828.83 4,351.50 Staff 3,000.00 4,525.00 Total Cost of Sales 3\$23,393.24 3\$55,101.97 GROSS PROFIT 4,925.40 4,525.00 Titlerest income 2,519.43 3,527.27.5 Total Other Income(Loss)	Fees - Seniors	80,379.10	76,619.16	
Fundraising 42,735.38 42,262.44 Grants 5,000.00 11,000.00 Ground and clubroom hire 2,061.36 9,311.56 Kitchen 20,308.25 23,242.03 Refunds 78.00 200.00 Sponsorship 10,546.61 11,315.44 Ticket sales 4,072.66 5,290.99 Unapplied Cash Payment Income 451.50 2,008.00 Uniform 15,189.82 19,281.94 Total Income 8228,809.77 8247,864.03 COST OF SALES 2 14,850.81 Purchased stock - bar 6,232.02 14,850.81 Purchased stock - kitchen GST 4,912.18 6,472.90 Purchased stock - uniforms 5,566.21 24,901.76 Staff 3,000.00 4,555.00 Total Cost of Sales 823,539.24 A\$55,101.97 Total Cost of Sales \$2,519.3 \$2,727.75 Total Other Income(Loss) \$2,519.3 \$2,727.75 Total Other Income(Loss) \$3,50.2 \$3,50.2 Administration ov	Fees - Social	823.56	3,800.03	
Grants 5,000,00 11,000,00 Ground and clubroom hire 2,061,36 9,311,56 Kitchen 20,308,25 23,242,03 Refunds 78,00 20,000 Sponsorship 10,546,61 11,315,44 Ticket sales 4,072,66 5,209,09 Unapplied Cash Payment Income 451,50 2,008,00 Uniform 15,189,82 19,281,94 Total Income 8228,809,77 8247,864,03 COST OF SALES 8 14,505,81 Purchased stock - bar 6,232,02 14,505,81 Purchased stock - kitchen GST 4,912,18 6,472,90 Purchased stock - kitchen GST free 3,828,83 4,351,50 Purchased stock - uniforms 5,566,21 24,901,76 Staff 3,000,00 4,525,00 Fotal Cost of Sales 4\$23,539,24 4\$55,101,97 ROSS PROFIT 4\$25,200,30 4,525,00 Total Cost of Sales 4\$25,191,33 4,272,75 Total Cost of Sales 4\$25,191,30 4,272,75 Tota	Fees - Summer	14,347.30	14,532.70	
Ground and clubroom hire 2,061.36 9,311.56 Kitchen 20,308.25 23,242.03 Refunds 78.00 20,000.00 Sponsorship 10,546.61 11,315.44 Ticket sales 4,072.66 5,290.99 Unapplied Cash Payment Income 451.50 2,008.00 Uniform 15,189.22 19,281.94 Total Income 4,922.80,977 4,8247,864.03 COST OF SALES 2 1,485.08 it Purchased stock - bar 6,232.02 14,850.81 Purchased stock - kitchen GST 4,912.18 6,472.90 Purchased stock - uniforms 5,566.21 24,901.76 Staff 3,000.00 4,525.00 Total Otal Cost of Sales 482,539.24 4855,101.97 GROSS PROFIT 82,000.00 4,525.00 Total Other Income(Loss) 32,519.33 4,727.75 EXPENSES 3,000.00 1,471.68 Administration overheads 511.67 3,627.75 Administration overheads 511.67 3,627.75 D	Fundraising	42,735.38	42,262.44	
Kitchen 20,308.25 23,242.03 Refunds 78.00 200.00 Sponsorship 10,546.61 11,315.44 Ticket sales 4,072.66 5,290.99 Unapplied Cash Payment Income 451.50 2,008.00 Uniform 15,189.82 19,281.94 Total Income A522.809.77 A\$247,864.03 COST OF SALES Purchased stock - bar 6,232.02 14,850.81 Purchased stock - kitchen GST 4,912.18 6,472.90 Purchased stock - uniforms 5,566.21 24,901.76 Staff 3,000.00 4,525.00 Total Cost of Sales 4\$23,539.24 4\$55,101.97 GROSS PROFIT 4\$20,539.24 4\$55,101.97 GROSS PROFIT 4\$20,509.25 4\$2,727.75 Total Other Income(Loss) 4\$2,519.43 2,727.75 EXPENSES 2 4,914.84 4,912.14 Advertising and marketing 330.00 1,471.88 Dues and subscriptions 511.67 336.27 Gifts and donations 63.64 34	Grants	5,000.00	11,000.00	
Refunds 78.00 200.00 Sponsorship 10,546.61 11,315.44 Ticke sales 4,072.66 5,200.98 Unapplied Cash Payment Income 481.50 2,008.00 Uniform 15,189.62 19,281.94 Total Income 48228,809.77 48247,864.03 COST OF SALES 8 4,912.18 6,472.90 Purchased stock - bar 6,230.02 14,850.81 6,472.90 Purchased stock - kitchen GST 4,912.18 6,472.90 6,472.90 Purchased stock - kitchen GST 3,828.83 4,351.50 6,472.90 6,472.90 6,472.90 6,472.90 7,472.75	Ground and clubroom hire	2,061.36	9,311.56	
Sponsorship 10,546.61 11,315.44 Ticket sales 4,072.66 5,290.99 Unapplied Cash Payment Income 451.50 2,008.09 Unapplied Cash Payment Income 15,189.82 19,281.94 Total Income A8228,809.77 A8247,864.03 COST OF SALES Total Cash Cash Cash Cash Cash Cash Cash Cash	Kitchen	20,308.25	23,242.03	
Ticket sales 4,072.66 5,290.99 Unapplied Cash Payment Income 451.50 2,008.00 Uniform 15,189.82 19,281.94 Total Income A\$228,899.77 A\$247,864.03 COST OF SALES Purchased stock - bar 6,232.02 14,850.81 Purchased stock - kitchen GST 4,912.18 6,472.90 Purchased stock - kitchen GST free 3,828.83 4,351.50 Purchased stock - uniforms 5,566.21 24,901.76 Staff 3,000.00 4,525.00 Total Cost of Sales A\$23,539.24 A\$55,101.97 GROSS PROFIT A\$205,270.33 A\$192,762.06 OTHER INCOME(LOSS) 3 A\$2,727.75 Interest income 2,519.43 2,727.75 Administration overheads 3 3 3,727.75 Administration overheads 3 3 3,727.75 Administration overheads 3 3 3,627 Giffs and donations 3 3 3 3 Insurance (liability and contents) 2,991.20	Refunds	78.00	200.00	
Ticket sales 4,072.66 5,290.99 Unapplied Cash Payment Income 451.50 2,008.00 Uniform 15,189.82 19,281.94 Total Income A\$228,899.77 A\$247,864.03 COST OF SALES Purchased stock - bar 6,232.02 14,850.81 Purchased stock - kitchen GST 4,912.18 6,472.90 Purchased stock - kitchen GST free 3,282.83 4,351.50 Purchased stock - uniforms 5,566.21 24,901.76 Staff 3,000.00 4,525.00 Total Cost of Sales A\$23,539.24 A\$55,101.97 GROSS PROFIT A\$205,270.33 A\$192,762.06 OTHER INCOME(LOSS) 3,2519.43 2,727.75 Interest income 2,519.43 2,727.75 Total Other Income(Loss) A\$2,519.43 3,272.75 EXPENSES 4 4,272.75 4,272.75 Administration overheads 330.00 1,471.68 3,272.75 Guiss and subscriptions 511.67 3,362.77 3,272.75 Giffs and donations 6,02.51 3,272	Sponsorship	10,546.61	11,315.44	
Uniform 15,189.82 19,281.94 Total Income A\$228,899.77 A\$247,864.03 COST OF SALES Furchased stock - bar 6,232.02 14,850.81 Purchased stock - kitchen GST 4,912.18 6,472.90 Purchased stock - kitchen GST free 3,828.83 4,351.50 Purchased stock - uniforms 5,566.21 24,901.76 Staff 3,000.00 4,525.00 Total Cost of Sales A\$23,539.24 A\$55,101.97 GROSS PROFIT A\$205,270.53 A\$192,762.06 OTHER INCOME(LOSS) 1,190.20 2,727.75 Interest income 2,519.43 2,727.75 Total Other Income(Loss) 482,519.43 3,2727.75 EXPENSES Administration overheads 330.00 1,471.68 Advertising and marketing 330.00 1,471.68 Dues and subscriptions 511.67 334.92 Gifts and donations 6,364 34.94.95 Insurance (liability and contents) 2,091.20 2,093.29 Licenses and permits 204.93 72.75.00		4,072.66		
Uniform 15,189.82 19,281.94 Total Income A\$228,809.77 A\$247,864.03 COST OF SALES SUPURCHASED \$3.20.20 14,850.81 Purchased stock - kitchen GST 4,912.18 6,472.90 Purchased stock - kitchen GST free 3,828.83 4,361.50 Purchased stock - uniforms 5,566.21 24,901.76 Staff 3,000.00 4,525.00 Total Cost of Sales A\$23,539.24 A\$55,101.97 GROSS PROFIT A\$205,270.53 A\$192,762.06 OTHER INCOME(LOSS) Interest income 2,519.43 2,727.75 Total Other Income(Loss) 382,519.43 3,727.75 EXPENSES Administration overheads 482,519.43 3,727.75 Advertising and marketing 330.00 1,471.68 Dues and subscriptions 511.67 336.27 Insurance (liability and contents) 2,091.20 2,093.29 Iccenses and permits 2,091.20 2,039.29 Office supplies 35.37 7 Postage and delivery 10,015.25 10	Unapplied Cash Payment Income	451.50	2,008.00	
Total Income A\$228,809.77 A\$247,864.03 COST OF SALES Purchased stock - bar 6,232.02 14,850.81 Purchased stock - kitchen GST 4,912.18 6,472.90 Purchased stock - kitchen GST free 3,828.83 4,951.50 Purchased stock - uniforms 5,566.21 24,901.76 Staff 3,000.00 4,525.00 Total Cost of Sales A\$23,539.24 A\$55,101.97 GROSS PROFIT A\$205,270.53 A\$192,762.06 OTHER INCOME(LOSS) Interest income 2,519.43 2,727.75 Total Other Income(Loss) 3\$30.00 1,471.68 EXPENSES Advertising and marketing 330.00 1,471.68 Dues and subscriptions 511.67 336.27 Gifts and donations 63.64 344.95 Insurance (liability and contents) 2,091.20 2,039.29 Licenses and permits 35.37 72.52 Postage and delivery 110.00 10.45.5 Telephone and internet 75.07.00 1,081.29 Total Administration overheads 4,097	•	15,189.82	19,281.94	
COST OF SALES Purchased stock - bar 6,232.02 14,850.81 Purchased stock - kitchen GST 4,912.18 6,472.90 Purchased stock - kitchen GST free 3,828.83 4,351.50 Purchased stock - kitchen GST free 3,800.00 4,525.00 Purchased stock - kitchen GST free 3,000.00 4,525.00 Staff 3,000.00 4,525.00 Total Cost of Sales 4823,539.24 4855,101.97 GROSS PROFIT 48205,270.53 48192,762.06 OTHER INCOME(LOSS) Interest income 2,519.43 2,727.75 Total Other Income(Loss) 482,519.43 3,2727.75 EXPENSES 4 4,271.75 Administration overheads 330.00 1,471.68 Advertising and marketing 330.00 1,471.68 Dues and subscriptions 511.67 336.27 Gifts and donations 63.64 344.95 Insurance (liability and contents) 2,091.20 2,039.29 Licenses and permits 204.93 72.75 Postage and delivery 110.00	Total Income			
Purchased stock - bar 6,232.02 14,850.81 Purchased stock - kitchen GST 4,912.18 6,472.90 Purchased stock - kitchen GST free 3,828.83 4,351.50 Purchased stock - uniforms 5,566.21 24,901.76 Staff 3,000.00 4,525.00 Total Cost of Sales A\$23,539.24 A\$555,101.97 GROSS PROFIT A\$205,270.53 A\$192,762.06 OTHER INCOME(LOSS) Interest income 2,519.43 2,727.75 Total Other Income(Loss) A\$2,519.43 3,727.75 EXPENSES Administration overheads 4,2519.43 3,727.75 Advertising and marketing 330.00 1,471.68 Dues and subscriptions 511.67 336.27 Gifts and donations 63.64 344.95 Insurance (liability and contents) 2,091.20 2,039.29 Licenses and permits 204.93 72.25 Office supplies 310.00 10,65.5 Postage and delivery 110.00 10,65.5 Telephone and internet 750.70 1,0		7.4220,00011	7.02 17,00 1100	
Purchased stock - kitchen GST 4,912.18 6,472.90 Purchased stock - kitchen GST free 3,828.83 4,351.50 Purchased stock - uniforms 5,566.21 24,901.76 Staff 3,000.00 4,525.00 Total Cost of Sales A\$23,539.24 A\$55,101.97 GROSS PROFIT A\$205,270.53 A\$192,762.06 OTHER INCOME(LOSS) Interest income 2,519.43 2,727.75 Total Other Income(Loss) A\$2,519.43 A\$2,727.75 EXPENSES Administration overheads Advertising and marketing 330.00 1,471.68 Advertising and marketing 330.00 1,471.68 336.27 Gifts and donations 511.67 336.27 Gifts and permits 2,091.20 2,039.29 Licenses and permits 204.93 724.52 Office supplies 35.37 Postage and delivery 110.00 104.55 Telephone and internet 750.70 1,081.29 Depreciation expenses 2,271.73 6,102.55		6 232 02	14 850 81	
Purchased stock - kitchen GST free 3,828.83 4,351.50 Purchased stock - uniforms 5,566.21 24,901.76 Staff 3,000.00 4,525.00 Total Cost of Sales A\$23,539.24 A\$55,101.97 GROSS PROFIT A\$205,270.53 A\$192,762.06 OTHER INCOME(LOSS) 3,519.43 2,727.75 Interest income 2,519.43 2,727.75 EXPENSES 4 330.00 1,471.68 Advertising and marketing 330.00 1,471.68 Dues and subscriptions 511.67 336.27 Gifts and donations 63.64 344.95 Insurance (liability and contents) 2,091.20 2,039.29 Licenses and permits 2,091.20 2,039.29 Office supplies 35.37 7 Postage and delivery 110.00 10.45.5 Telephone and internet 750.70 1,081.25 Depreciation expenses 4,097.51 6,102.55 Equipment 2,271.73 2,173.69				
Purchased stock - uniforms 5,566.21 24,901.76 Staff 3,000.00 4,525.00 Total Cost of Sales A\$23,539.24 A\$55,101.97 GROSS PROFIT A\$205,270.53 A\$192,762.06 OTHER INCOME(LOSS) Total Other Income (Loss) 2,519.43 2,727.75 Total Other Income(Loss) A\$2,519.43 3,2727.75 EXPENSES Administration overheads 330.00 1,471.68 Advertising and marketing 330.00 1,471.68 Dues and subscriptions 511.67 336.27 Gifts and donations 63.64 344.95 Insurance (liability and contents) 2,091.20 2,039.20 Licenses and permits 204.93 724.52 Office supplies 35.37 7 Postage and delivery 110.00 104.55 Telephone and internet 750.70 1,081.29 Depreciation expenses 4,097.51 6,102.55 Equipment 2,271.73 2,173.69				
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OTHER INCOME(LOSS) Interest income 2,519.43 2,727.75 Total Other Income(Loss) A\$2,519.43 A\$2,727.75 EXPENSES Administration overheads Advertising and marketing 330.00 1,471.68 Dues and subscriptions 511.67 336.27 Gifts and donations 63.64 344.95 Insurance (liability and contents) 2,091.20 2,039.29 Licenses and permits 204.93 724.52 Office supplies 35.37 7 Postage and delivery 110.00 104.55 Telephone and internet 750.70 1,081.29 Total Administration overheads 4,097.51 6,102.55 Depreciation expenses Equipment 2,271.73 2,173.69				
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Advertising and marketing 330.00 1,471.68 Dues and subscriptions 511.67 336.27 Gifts and donations 63.64 344.95 Insurance (liability and contents) 2,091.20 2,039.29 Licenses and permits 204.93 724.52 Office supplies 35.37				
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Office supplies 35.37 Postage and delivery 110.00 104.55 Telephone and internet 750.70 1,081.29 Total Administration overheads 4,097.51 6,102.55 Depreciation expenses 2,271.73 2,173.69	Insurance (liability and contents)	2,091.20	2,039.29	
Postage and delivery 110.00 104.55 Telephone and internet 750.70 1,081.29 Total Administration overheads 4,097.51 6,102.55 Depreciation expenses Equipment 2,271.73 2,173.69			724.52	
Telephone and internet 750.70 1,081.29 Total Administration overheads 4,097.51 6,102.55 Depreciation expenses 2,271.73 2,173.69	Office supplies	35.37		
Total Administration overheads4,097.516,102.55Depreciation expenses5Equipment2,271.732,173.69	-	110.00		
Depreciation expenses Equipment 2,271.73 2,173.69	Telephone and internet	750.70	1,081.29	
Equipment 2,271.73 2,173.69	Total Administration overheads	4,097.51	6,102.55	
	Depreciation expenses			
Ground - Leasehold 15,287.44 15,287.44	Equipment	2,271.73	2,173.69	
	Ground - Leasehold	15,287.44	15,287.44	

	TOTAL	
	OCT 2015 - SEP 2016	OCT 2014 - SEP 2015 (PY)
Total Depreciation expenses	17,559.17	17,461.13
Equipment overheads		
Equipment purchase under \$300	795.72	20.00
Total Equipment overheads	795.72	20.00
Finance overheads		
Finance charges	569.24	687.20
Total Finance overheads	569.24	687.20
Function expenses		
Function expenses - GST	12,972.69	9,756.39
Function expenses - GST free	6,553.76	7,710.59
Presentation night	5,792.73	5,882.73
Trophies and pennants	3,006.02	1,106.55
Total Function expenses	28,325.20	24,456.26
Fundraising outlays	7,307.77	933.39
Occupancy overheads	1,007.17	000.00
Building insurance	983.70	1,069.94
Building repairs and maintenance	696.55	882.46
Cleaning	800.00	2,105.93
Gas and electric	10,363.78	9,659.85
Ground maintenance	1,318.18	0,000.00
Rates	1,363.30	1,361.70
Rent	16,608.24	16,376.70
Security	784.75	995.66
Water	465.92	295.92
Total Occupancy overheads	33,384.42	32,748.16
Outstanding fees / bad debts	627.50	-1,338.50
Playing expenses	027.50	-1,336.50
Carnivals		113.64
Coaching fees	25,900.00	27,965.00
Competition entry (Indiv reg)	20,000.00	353.64
Competition entry (Summer)	9,563.64	9,327.29
Competition entry (Winter)	24,486.36	22,613.62
Equipment - Balls etc	1,852.73	1,443.82
Equipment - Goalie gear etc	1,002.70	286.23
Fee refund	550.64	3,641.82
Fines	481.82	322.73
First aid	396.54	35.27
Ground hire - competition	3,279.18	2,989.43
Ground hire - training	204.55	157.50
Junior development	4,240.00	3,600.00
Team costs	1,210.00	400.00
Umpiring & coaching courses	280.00	100.00
Umpiring - competition	16,885.00	10,475.00
Umpiring - training	440.00	225.00
Total Playing expenses	88,560.46	83,949.99
Professional fees	00,000.40	00,073.33
General consultant fees	6,590.91	5,000.00
Total Professional fees	6,590.91	5,000.00
Unapplied Cash Bill Payment Expense		0.00
Total Expenses	A\$187,817.90	A\$170,020.18
OTHER EXPENSES		

	TOTAL	
	OCT 2015 - SEP 2016	OCT 2014 - SEP 2015 (PY)
BAS Roundoff Gain or Loss	1.80	
Total Other Expenses	A\$1.80	A\$0.00
NET EARNINGS	A\$19,970.26	A\$25,469.63

Altona Hockey Club Inc

STATEMENT OF CASH FLOWS

October 2015 - September 2016

	TOTAL
CASH FLOWS FROM OPERATING	
ACTIVITIES	
Profit for the year	25,563.93
Adjustments for non-cash income and expenses:	
Accounts Receivable (A/R)	-3,286.50
Accumulated depreciation	17,559.17
Accounts Payable (A/P)	-2,357.95
BAS Liabilities Payable	1,654.48
BAS Suspense	1.00
PAYG Withholdings Payable	0.00
Total Adjustments for non-cash income and expenses:	13,570.20
Net cash from operating activities	A\$39,134.13
CASH FLOWS FROM FINANCING ACTIVITIES	
Reserve - Ground Replacement	26,000.00
Retained Earnings	-26,000.00
Net cash used in financing activities	A\$0.00
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	A\$39,134.13
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	199,278.44
CASH AND CASH EQUIVALENTS AT END OF YEAR	A\$238,412.57